

CHAMBER MONTHLY NEWSLETTER



Business After Hours 2018

Mark your calendar!

Thursday,
February 21, 2019
4:30 pm to 7:00 pm



Suite 400
222 McIntyre Street West

In partnership with



Thursday,
March 21, 2019
4:30 pm to 7:00 pm



Suite 202
269 Main Street West

Thursday,
April 25, 2019



Watch for more details in an upcoming newsletter.

Winter Tourism Vital To The Area

With the return to what we might call “normal” winter weather last week, it has been good news for many in our district that have been eagerly awaiting the cooler weather and snow. Snowmobilers, ice fishing enthusiasts and skiers have been awaiting the return to the winter conditions and our region has been luckier than some other communities, with ample snow and good ice conditions (safety first, make sure you check). Many of our local tourism operators are reporting good conditions and with the lack of snow in southern Ontario, we are hopeful that those good conditions will translate to increased visits to our region.

Tourism continues to be vital to our area and the Chamber is looking forward to working with all our partners that co-locate at our Main Street office, those being Discovery Routes Trail Organization, Tourism North Bay and Creative Industries North Bay. The various entities housed at 205 Main Street East, all will play major roles in attracting and enhancing this very important sector. We are looking forward to working with all our members and partners in 2019, to promote this City and district as a great place to visit, live, work and play.

One of our greatest assets in the City of North Bay, especially during the winter months, is Laurentian Ski Hill. On February 7 from 6 to 9 p.m., everyone is invited to the hill for a good old fashioned, Northern Ontario, Hawaiian Party at the upper lodge. Food, beverages, Ukulele Club, and sing-along with North Bay’s version of Don Ho (Rick Vezina), should warm up the evening for all. Thanks to the event sponsors for the evening Deacon Wealth Management, TWG Communications and Canor. All Chamber members will receive a free lift pass for the evening and welcome all, to attend. Please go to our web site at nbdcc.ca for further details.

Budget deliberations for the City of North Bay are well under way and the new Council is getting off to a quick start given the election delays as well as the most recent changes in senior staff, as a result of the re-organization announced late in 2018. The interim CAO, David Euler is no stranger to the municipal scene and will bring a well-balanced approach to leading the Council through this annual process with Margaret Karpenko, the City’s Chief Financial Officer. The return of Ian Kilgour to the new role of Director - Community Development and Growth, as part of senior management team, will be a good fit. Ian brings a great deal of experience from both the private sector and his many years with the City in various senior roles. Mr. Kilgour will be able to hit the ground running and provide strong support for the CAO and the balance of the senior management team.

Peter Chirico is the President & CAO of the North Bay & District Chamber of Commerce.



Join TBC and Grant Thornton for the February Chamber of Commerce After Hours!

YOU ARE INVITED!

February 21, 2019
4:30PM to 7:00PM
GRANT THORNTON
222 MCINTYRE STREET WEST
SUITE 400, KENNEDY BUILDING

NORTH BAY & DISTRICT Chamber of Commerce

2019 Board of Directors

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Past Chair John Strang
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Nipissing Coordinator

North Bay & District Chamber of Commerce

205 Main Street East
North Bay, ON P1B 1B2
Tel: 705-472-8480
Fax: 705-472-8027
Website: www.nbdcc.ca
Twitter: @nbdcc
Facebook: /NBDCC

CHAMBER NEWSLETTER & E-NEWS

are publications of the North Bay and District Chamber of Commerce. Advertisements and the views expressed herein are not necessarily endorsed by the Chamber, its Board of Directors, staff or its membership.

RSVP to the Chamber @705.472.8480

LIFT TICKETS AND RENTALS AVAILABLE
AT THE UPPER LODGE

**THURSDAY,
FEBRUARY 7, 2019**

6:00 pm to 9:00 pm

**APPRECIATION NIGHT FOR
CHAMBER MEMBERS
AT LAURENTIAN SKI HILL**

LOWER CHALET
OPEN FOR FOOD AND
BEVERAGE SERVICE

FREE LIFT PASSES
COURTESY OF OUR SPONSORS



Celebrating HAWAIIAN NIGHT!

UPPER LODGE WILL BE LICENSED FOR THIS EVENT.
WEAR YOUR HAWAIIAN SHIRTS AND OTHER TROPICAL STUFF
DON HO SING-A-LONG AND THE UKULELE CLUB
PULLED PORK - FRUITY DRINKS

Member Updates

ANN MACDONALD REGISTERED MASSAGE THERAPY PROFESSIONAL CORPORATION

Ann MacDonald
176 Lakeshore Dr, Suite #1
North Bay, P1B 2A8
Phone: 705-845-6531
Website: www.annmacdonaldrmt.ca
Description: Registered Massage Therapy
Services
Change Note: New Address

VALIN PARTNERS LLP

Hugh McLachlan
105 Main St. West
North Bay, P1B 2T6
Phone: 705-474-1220
Description: Law firm
Change Note: New Address, McLachlan
and Froud have joined the law firm of
Valin Partners as of January 2019

Vic Fedeli

MPP/Député
Nipissing



fedeli.com



North Bay Family of Rotary
Splash Pad



Interested in joining our growing list of donors?
Visit our website to learn how.



canadorecollege.ca/student-employment

Attention

Employers, Job Seekers,
Canadore Students and Alumni

Canadore College Centre for Career Development is hosting the 2019 Full Time Annual Job Fair. Excellent networking opportunity. Speak with employers and qualified job seekers.

Location: Canadore College, Education Centre Gym

Date: Thursday, February 7, 2019

Time: 10:00am to 2:00pm

Cost: Registration is **FREE**. Register today!

 To register please visit
canadorecareerdevelopment.ca



Shop Local! Support your colleagues in business.



A new weekly workshop series that allows you to select *just what you need!*

SESSION 1: Mondays 1:00 – 2:30 pm

Writing Resumes and Cover Letters

Experienced step-by-step guidance in writing your resume and cover letter that will maximize the application process and get you noticed.

SESSION 2: Mondays 2:45 - 4:15 pm

Interview Practice

This workshop focuses on interview preparation and practice and will help you to prepare for those challenging questions.

SESSION 3: Tuesdays 1:00 – 2:00 pm

Your Online Job Search and Social Media Presence

Learn how to apply for jobs online while taking control of your online reputation.

SESSION 4: Tuesdays 2:15-4:15 pm

Job Search Club

Discover how to uncover opportunities in what's known as "the hidden job market" and educate yourself on a variety of job search strategies in this interactive workshop.

Call ahead to reserve your seat!



Yes Employment Services 149 Main Street East, North Bay
Phone: 705.476.3234

WWW.YESNORTHBAY.COM



Lunch+Learn

YEAR END TAX PREPARATION

Presented by: Eretta Richardson
from Grant Thornton

WEDNESDAY, JANUARY 30TH, 2019
12:00PM - 1:00PM
NORTH BAY CITY HALL
6TH FLOOR BOARDROOM

Session includes information on:

- Year end tax filing requirements - what needs to be filed & their due dates.
- What a T2125 form is & how to file it.
- The difference between expenses paid from a business & expenses allowed for tax purposes.



Please register in advance by contacting The Business Centre
vgalea@tbcnps.ca or 705 474-0400 x2528

Free Admission - Bring Your Own Lunch

tbcnps.ca | @tbcnps 1 800 465 1882



SOCIAL ENTERPRISE INFORMATION SESSION

February 11th

FROM 9 AM TO 12 PM

200 MCINTYRE STREET EAST, NORTH BAY
CITY HALL, 6TH FLOOR BOARDROOM

Social Enterprises are businesses with a mission to improve the world. Social Enterprises take many forms, including non-profits, co-operatives and sole proprietorships to name a few.

Join Maureen Strickland from the NORDIK Institute for an overview of social enterprise as well as tools and a process to make a Go or No Go decision on proceeding with business planning.



RSVP by February 6th to Janelle
jstdenis@tbcnps.ca
705-474-0400 x2302



tbcnps.ca | @tbcnps 1 800 465 1882



BILL 47 INFORMATION SESSION



February 14th, 2019

FROM 9:00 AM TO 10:30 AM

THE BUSINESS CENTRE - 6TH FLOOR BOARDROOM
(200 MCINTYRE STREET EAST, NORTH BAY)

On November 21, 2018, the Making Ontario Open for Business Act (Bill 47) became law, resulting in a number of changes to the Employment Standards Act (ESA) that came into force on January 1, 2019.

As part of their ongoing commitment to provide compliance support for small business, the Ministry of Labour will be hosting an information session to provide our clients with a general overview of the ESA featuring Bill 47 updates.

RSVP by February 10th with Janelle
jstdenis@tbcnps.ca (705) 474-0400 x2302

tbcnps.ca | @tbcnps 1 800 465 1882



The Smoke-Free Ontario Act has changed.

Every employer must post "No Smoking" and "No Vaping" signs at entrances, exits and washrooms of an enclosed workplace.



You can pick up your signs at the
North Bay Parry Sound District Health Unit
345 Oak Street West in North Bay



We're making a new Caisse for Ferris.

390 Lakeshore Drive • 705-474-5650



Spring 2019 • Printemps 2019

Nous créons une nouvelle Caisse pour Ferris.

390, promenade Lakeshore • 705-474-5650

chequeintoit.ca



A Chambers Plan won't squeeze your budget!

An employee benefit plan with a twist - rate stability, fair renewals and innovative offerings for small business. That's what the Chambers of Commerce Group Insurance Plan® has been providing small businesses for over four decades. **Check out a Plan that won't squeeze your budget!**



Tweet with us! Any news? Business Anniversary? Upcoming Events? Add @nbdcc to your "tweet" and we will "re-tweet" to all of our followers.

Employers...Send us your current employment opportunities and we will post them on the North Bay and District Ontario Jobs Facebook page.



CLICK HERE to send us your info.

Share opportunities with family and friends; you never know who wants to move back home!

North Bay's Newest Talk Show!

#shifted

Find out how YOU can get involved!

Community Event Sponsorship Request

Rewire & The Hygge Hippie invite you to become a sponsor for the first annual presentation of **#SHIFTED**. This exciting event will be held on March 20, 2019 at the Nipissing University Theatre from 7 pm to 9 pm. This event is free to attend and will include guest speakers, guest engagement games & activities. The primary source of funding for **#SHIFTED** is from corporate sponsors, such as yourself.

As you may be aware, residents in Northern communities, including our own, consistently struggle with mental health. By offering guests an opportunity to shift their mindset to consider varying methods of approaching any current or foreseeable challenges, we are ultimately strengthening our community with residents that are developing the ability to care for themselves in a practical and purposeful manner.

Our intentions with this event are to educate our younger residents how to manage with stressors and challenges in life. By offering effective tools that can be used as they venture out into our community and the world, they will have the confidence and positive mindset that will enable them to fulfill their personal and career goals.

The funds provided by this event will be used to execute the various event requirements such as marketing/advertising, printed materials, guest give away prizes and much more.

Your sponsorship will help assure the success of **#SHIFTED**. Please find more information on the sponsorship levels below. Please feel free to contact the organizers: Sue Williams, Rewire @705-478-6180 (suelwilliams@live.com) or Melissa Maltais, The Hygge Hippie @705-491-5995 (mmaltais1229@gmail.com)

Sponsorship Benefits

Pre-Event Recognition

Social Media Promotions
Event Advertisements
Event Posters
Media Release
Radio Mentions

On-site Recognition

Program Inclusion
Logo on Digital Screen
Corporate Item in Swag Bag
Prize Give-Away

	Lender Sponsorship \$1,000	Sustaining Sponsorship \$750	Supporting Sponsorship \$500	Contributor Sponsorship \$250
Pre-Event Recognition				
Social Media Promotions	√	√	√	√
Event Advertisements	√	√	√	
Event Posters	√	√		
Media Release	√			
Radio Mentions	√	√		
On-site Recognition				
Program Inclusion	√	√	√	√
Logo on Digital Screen	√	√	√	
Corporate Item in Swag Bag	√	√	√	√
Prize Give-Away	√			√



**NORTH BAY
HOME and Lifestyle
SHOW**

April 26 to 28, 2019

*Join the success.
Back for our third year in a row
with*

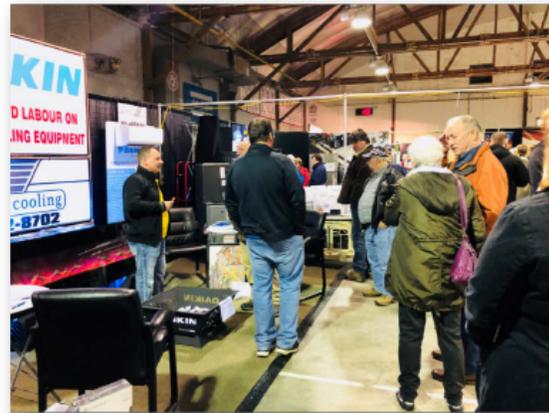
More Attractions
More Advertising

PLUS NEW THIS YEAR
*Free Post-Show
Vendor Promotion*

Full Arena & Lobby
Community Room
Outdoor Space

OVER 100 BOOTH SPACES
Featuring

Home & Décor
Health & Wellness
Activities & Leisure
Automotive
Consumer Marketplace
Business-to-Business Zone
Professional Services
Community Groups



More people you meet
More business you do

Over 90% of booth space is allocated for local businesses and organizations.

Call 905-262-7000 to book your booth!



DEACON WEALTH MANAGEMENT *presents*



BRAINFREEZE

TRIVIA Night NO.2

MUNCHIES • BAR • PRIZES

laurentian SKI HILL fundraiser

SATURDAY FEBRUARY 9TH 2019

100 ELEMENTS, CANADORE COLLEGE
Doors open: 7pm Trivia begins: 8pm

SINGLE TICKETS ARE \$50
Placed in a team of 8

TEAMS OF 8 ARE \$300
Table for ALL 3 trivia nights is \$750!
NO.1 05.04.2019 | NO.2 09.28.2019

PURCHASE TICKETS AT: Laurentian Ski Hill; U-NEED-A-CAB; MOOSE FM

PROUDLY SPONSORED BY | Contact John Strang for details: 705.497.7777 or John@unac.ca



2018 Advocacy Wins ✓

- [Near-full repeal of Bill 148](#)
- [Apprenticeship ratio set at 1:1](#)
- [Dissolution of the Ontario College of Trades](#)
- [Private Cannabis Retail Model](#)
- [Provincial Forestry Strategy](#)
- [Insurance Premium Rate Reduction](#)



ontario chamber of commerce

MARCH 08/19

INTERNATIONAL WOMEN'S DAY

At the Capitol Centre North Bay, 10am - 5pm

Purchase tickets through the Capitol Centre. Online, by calling 705 474-4747, or visiting the Box Office. Limited tickets available.

Day Includes: Keynote Speaker
Documentary Screening
Afternoon Trade Show
Networking Activities

Evening Includes: Performance by Hidden Roots Collective

If interested in a Trade Show booth, please contact Janelle @ TBC 705 474-0400 x2202 or jstedenis@tbcnps.ca (Tradeshows booths limited.)



DREAM GIRL
DOCUMENTARY SCREENING

Dream Girl is a documentary showcasing the stories of ambitious & inspiring female entrepreneurs.

Take Part
#BalanceforBetter

ILANA BEN-ARI
Inspiring Keynote Speaker
Design Thinker
Founder of Twenty One Toys

In Partnership With

Sponsored By

tbc the business centre NIPISSING PARRY SOUND

ARE YOU LOOKING TO LEARN HOW TO WRITE A BUSINESS PLAN?



TWO DAY BUSINESS PLAN & SKILLS DEVELOPMENT CRASH COURSE

March 20th and 21st

FROM 9:00AM TO 3:00PM
THE BUSINESS CENTRE
CITY HALL - 6TH FLOOR

SAVE YOUR SPOT! RSVP TO VINCENT GALEA AT VGALEA@TBCNPS.CA OR CALL 705-474-0400 X 2528!




Search. Attend. Host. Discover.
Events Anywhere.



Canadian
Chamber of
Commerce

Chambre de
Commerce
du Canada

The Voice of Canadian Business™
Le porte-parole des entreprises canadiennes^{MD}



5 Minutes for Business:

There is no low carbon economy without a regulatory system that works

January 10, 2019

The federal government recently announced it had made available 1.6 billion dollars to support Canada's struggling oil and gas sector. While the Federal Government's recognition of the crisis faced by Canada's energy sector was welcome, the funds are a band-aid solution to what is a much larger structural issue.

Our regulatory system continues to put Canadian jobs and Canadian prosperity in jeopardy. We cannot get our energy products to global markets because not even the Federal Government seems able to get major infrastructure projects approved, let alone businesses.

Our recent report, *A Competitive Transition: How Smarter Climate Policy can help Canada lead the transition to a low carbon economy*, made it clear our energy resources are of strategic importance. Canadian oil and gas producers must be given the opportunity to lead Canada's strategy to reduce emissions, because only they know how to make investments and drive innovation.

Getting support right for this sector is not about offering the sector loans; it is about creating a regulatory system that will get projects like TMX completed. This is the "support" Alberta is asking for, and it is the action from the federal government that Canada needs.

A consistent, fair and non-burdensome regulatory system is the backbone of a strong economy. Without a regulatory system that can get major projects approved to move our energy to tidewater, we will continue to lose approximately \$80 million a day.

This endangers the competitiveness of our economy and means fewer resources for essential public services or the commercialization of clean technologies. Without a regulatory system free from layered, duplicative standards and regulations, the cumulative costs will make climate policies too expensive for Canadian businesses. A regulatory system that is predictable, transparent, and free of needless cumulative costs, comes first. Doing it in the reverse, is putting the cart before the horse.

The Canadian Chamber will continue advocacy work on Bill C-69 to make sure major projects and foreign investment in this country are supported by a regulatory system that is predictable, clear and objective in its assessments.

This also means making it clear to decision makers that they must take action to reduce the cumulative costs businesses face so that carbon pricing does not become layered with other additional costs and regulatory standards.

Keep an eye out for our latest report, *The Cumulative Cost of Climate Policy*, which will make key recommendations on how to achieve meaningful climate action at the lowest possible cost to Canadian businesses.

For more information, please contact:
policy@chamber.ca



NORTH BAY AND AREA
COMMUNITY FOUNDATION

Save the Date!
May 3rd, 2019

Annual Dinner & Auction



907 Lake Nobsong Road, Astorville, ON

43 km of classic only ski trails, 7.5 km of double tracked ski trails and 7 km of snowshoe trails.

Day pass for ski and/or snowshoe-

Adults \$8, kids 12 and under \$3

Yearly memberships as low as \$55

Amenities include:

Heated chalet and warm up hut, outhouses.

Events for 2019 include

Moonlight Ski & Snowshoe,

Ski Backwards Day and

Free Ski & Snowshoe day.

For more info, call Kerry at 705.752.4215

www.wasiski.com



WASI SKI CLUB EVENTS FOR 2019

FREE SKI/SNOWSHOE DAY AND OPEN HOUSE. Saturday, January 12, 2019

Check out the fantastic ski and snowshoe trails for free! Enjoy free hot chocolate and treats in the chalet, sit by the campfire or take a break in our new warm up hut.

MOONLIGHT SKI AND SNOWSHOE. Sat., January 19, 2019 @ 7pm

Experience the magic of a moonlit night as you ski or snowshoe on groomed trails. Bring a hot drink up to the campfire, roast a marshmallow or have some bannock!

GUIDED SNOWSHOE HIKE. Saturday, January 26, 2019 @ 10 am

Wander through snow packed trails to the warm up hut with a guide and fellow snowshoe enthusiasts. Bring a lunch and a hot beverage.

MOONLIGHT SKI AND SNOWSHOE. Sat., February 16, 2019 @ 7pm

Experience the magic of a moonlit night as you ski or snowshoe on groomed trails. Bring a hot drink up to the campfire, roast a marshmallow or have some bannock!

FAMILY DAY - FREE HOT DOG LUNCH. Monday, February 18, 2019 11am-1pm

Come out for a ski or snowshoe then dine on hot dogs, baked beans, cookies and hot chocolate.

SKI BACKWARDS WEEKEND. Saturday, February 23 & Sunday, February 24, 2019

Ski all the trails in reverse!

MOONLIGHT SKI AND SNOWSHOE. Sat., March 16, 2019 @ 7pm

Experience the magic of a moonlit night as you ski or snowshoe on groomed trails. Bring a hot drink up to the campfire, roast a marshmallow or have some bannock!

A warm welcome to our **NewMembers**

CECIL'S - REVY HOENJET

Voting Member: Revy Hoenjet

300 Wyld Street

North Bay, ON P1B 8K3

Phone: 438-921-2569

Website: www.cecils.ca

* Restaurant, catering, and event planning. Young Professional member.

GROWING TOGETHER DOULA SERVICES

Voting Member: Emily Beauchamp

Phone: 705-845-6401

Website: www.growingtogetherdoulaservices.com

* I offer postpartum doula services both online and clients' homes. I also offer breastfeeding support, private classes surrounding pregnancy postpartum and parenting along with childbirth education classes. A postpartum doula is someone who comes into your home to help the mother recover from childbirth and the rest of the family adjust to bringing a new baby home.

JUST SAY YES! WEDDINGS & DESTINATIONS

Voting Member: Lianne Roy Beauchamp

Phone: 705-493-5791

Website: www.jsy1.ca

* Wedding coordination, destination weddings & honeymoon planning, romance travel, wedding officiant.

SUPPA ENGINEERING

Voting Member: Rob Suppa

592 Cassells Street

North Bay, ON P1B 3Z7

Phone: 705-707-2121 ext.500

Website: www.suppaengineering.ca

* Mechanical and Electrical Engineering Services for residential and commercial building.

THE MORTGAGE CENTRE AND NORTH BAY FINANCIAL

Voting Member: Steve Austin

2555 Trout Lake Rd. Unit 6

North Bay, ON P1B 7S8

Phone: 705-472-4500

* Mortgages, secured loans, life & disability insurance, group benefits and personal planning

THIRD GEN DESIGN

Voting Member: Mandy Strang

Phone: 705-493-7505

Website: www.thirdgendesign.ca

* Graphic design; print production; web design; corporate identities and social media. Branding and workshops.

**Shop Local! Support your
colleagues in business.**

 **CAPITOL CENTRE**

JAN
31
2019

I MOTHER EARTH & FINGER ELEVEN

Thursday at
7:30 pm

Club
\$50

Regular
\$55

Group
\$45



150 Main Street East, North Bay, ON



BUY TICKETS: capitolcentre.org · 705-474-4747

EVENT SPONSORS

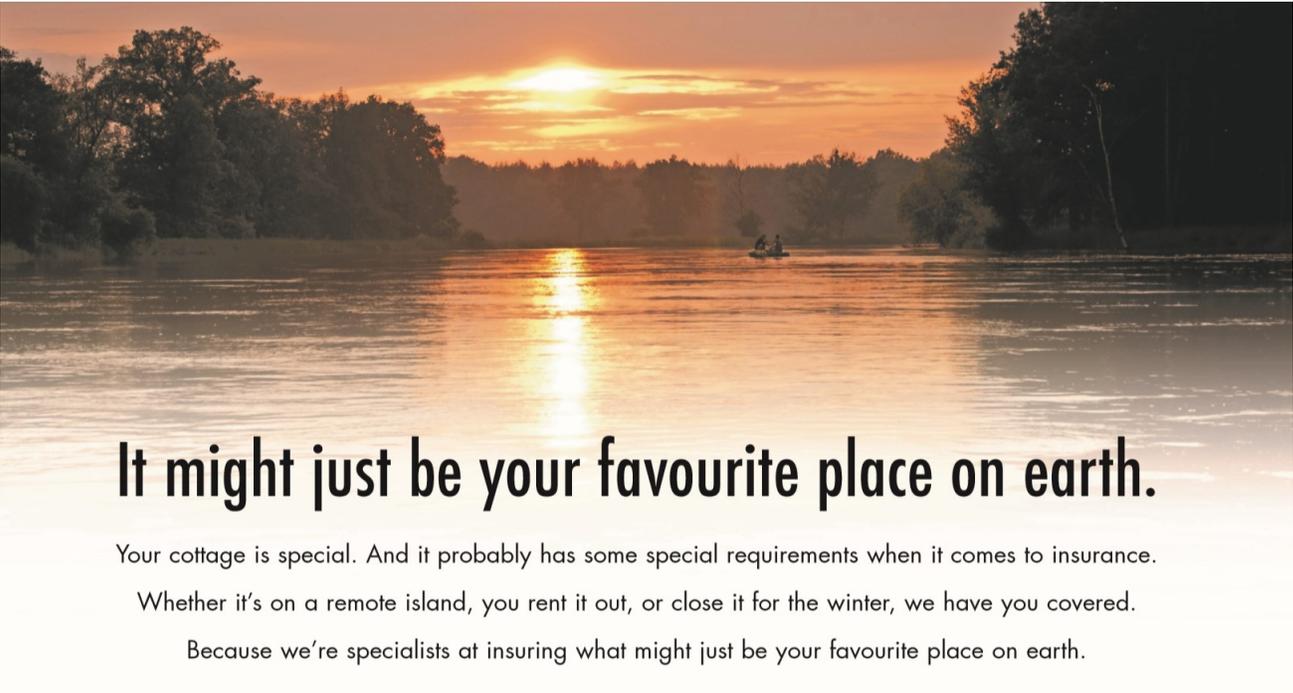




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District of Nipissing



It might just be your favourite place on earth.

Your cottage is special. And it probably has some special requirements when it comes to insurance. Whether it's on a remote island, you rent it out, or close it for the winter, we have you covered. Because we're specialists at insuring what might just be your favourite place on earth.



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800-263-5950 705-472-5950 kennedyinsurance.ca

Find the Chamber on the following links:



NBDCC
205 Main Street East
North Bay, ON
P1B 1B2
P: 705.472.8480
F: 705.472.8027



#MAKEMUSICEVERYWHERE

**Boxing Week may be over...
But YES, the sale is still on!**

**BOXING WEEK
DONANZA**

GUITARS, DRUMS, KEYBOARDS, STUDIO, PODCASTING, PA SYSTEMS, DJ & KARAOKE, STAGE LIGHTING, AUDIO/VISUAL + MORE

A FUN & UNIQUE SHOPPING DESTINATION

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 755 MAIN ST E
 NORTH BAY ON
 P1B 1C2
 705 472 0070

WAREHOUSE OUTLET
 8-191 BOOTH ROAD
 NORTH BAY ON
 P1A 4K3
 705 476 6771



LARGEST SELECTION IN NORTHERN ONTARIO

LOCALLY OWNED AND OPERATED

MONTHLY E-NEWSLETTER ADVERTISING

Ad size	Member Rate	Non-Member Rate
1 page (7 3/4" wide by 10" long)	\$100 + HST	\$200 + HST
1/2 page (7 3/4" wide by 4 7/8" long)	\$50 + HST	\$100 + HST
1/4 page (3 1/2" wide by 4 7/8" long)	\$30 + HST	n/a
Business Card (3 1/2" wide by 2" long)	\$20 + HST	n/a

WEEKLY E-NEWS ADVERTISING (MEMBERS ONLY)

1/2 page (7 3/4" wide by 4 7/8" long)	\$50 + HST
1/4 page (3 1/2" wide by 4 7/8" long)	\$30 + HST
Business Card (3 1/2" wide by 2" long)	\$20 + HST

Deadline for Newsletter and E-News - Monday prior to the Wednesday issue you want to be in. Limited space available in the E-News editions.

FRIDAY UPCOMING EVENTS E-MAIL (MEMBERS ONLY)

Three spots only per Friday - \$100 + HST - photo and details of the event. Photo is 1/4 page portrait only.

WEBSITE ADVERTISING (MEMBERS ONLY)

Top Banner: 600 x 115 px	\$150 per year
Side Banner: 225 x 450 px	\$140 per year
Bottom Ad: 225 x 225 px	\$100 per year

* Banners can be linked to your company's website.



Affordable Newsletter & Website Advertising



New Members get 50% off their first newsletter or e-news advertisement (within six months of joining).

Discounts apply for multiple insertions.

Limited space available in the weekly e-news. Weekly e-news, Friday Upcoming Events e-mail and Website Advertising is for Members Only!

Preferred formats: High quality jpeg or png. High quality pdf, word or publisher documents also accepted. Additional charge for Chamber staff to create your ad.

For more information contact: sue@nbdcc.ca or call the Chamber office at 705.472.8480