

CHAMBER MONTHLY NEWSLETTER



Business After Hours 2018

Mark your calendar!

Thursday,
February 21, 2019
4:30 pm to 7:00 pm



Suite 400
222 McIntyre Street West

In partnership with



Thursday,
March 21, 2019
4:30 pm to 7:00 pm



Suite 202
269 Main Street West

Thursday,
April 25, 2019



Watch for more details in an upcoming newsletter.

Kudos to the Community

It was certainly a relief to have this last weekend snow free and sunny with no major forecasts for more of the white stuff, over at least the next few days. This year definitely ranks up there, as one of the heaviest snow accumulations in recent memory. Hats off to our City crews including Roads, Water & Sewer, and all the other departments that have chipped in to keep our roads and sidewalks as clear as possible this year. The downtown crew has been especially busy and have done a terrific job in trying to keep up. It is not perfect, but not for lack of trying.

The last month, weather wise, has been very trying on most residents of our Districts but throughout all the snow and cold, lots of warmth and community spirit have made it less harsh. In the aftermath of the last dumping, it was reported by various media outlets that a number of students jumped into the proverbial snow bank and helped some of the neighbourhood residents, with a quick shovel of their driveway. I was able to witness this random acts of kindness on my way back down Ski Club Road on Friday. It was nice to see that sense of neighbourhood from the students at Widdifield, who took the initiative on Friday morning to help out.

It is a tremendous feeling to witness those tiny acts of kindness and we are fortunate to have so many individuals and groups in our district that rise up and help. During the last couple of months with what seems like daily snow and cold, residents have gone out of their ways to help and assist others. Whether it be a quick hand with a shovel, a push of a stuck vehicle or to help an elderly resident get to safe footing, the kindness is all around us. This is what makes all our communities much better places and one of the major reasons that we reside here.

Last Saturday evening the Davedi Club held its annual "Order of Merit" evening and recognized several local individuals that have quietly and without fanfare, contributed greatly to our community. These individuals Peter Moffat, Peter Handley, Louise Defonzo and Carmen Anello were recognized by the Davedi Club, for their individual service to so many worthwhile causes.

Whether organizing, fundraising, coaching or volunteering, these individuals are all worthy of the accolades given to them. The Davedi Club and the Italian community are to be thanked as well for recognizing so many individuals with the annual event. Congratulations to all the present and past inductees, everyone of them have made our community and this world a better place.

Peter Chirico is the President & CEO of the North Bay & District Chamber of Commerce.



YOU ARE INVITED!

Join TBC and Grant Thornton for the February Chamber of Commerce After Hours!

FEBRUARY 21, 2019
4:30PM to 7:00PM
GRANT THORNTON
222 MCINTYRE STREET WEST
SUITE 400, KENNEDY BUILDING



2019 Board of Directors

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Chair Charles Elliott
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Past Chair John Strang
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Nipissing Coordinator

North Bay & District Chamber of Commerce

205 Main Street East
North Bay, ON P1B 1B2
Tel: 705-472-8480
Fax: 705-472-8027
Website: www.nbdcc.ca
Twitter: @nbdcc
Facebook: /NBDCC

CHAMBER NEWSLETTER & E-NEWS

are publications of the North Bay and District Chamber of Commerce. Advertisements and the views expressed herein are not necessarily endorsed by the Chamber, its Board of Directors, staff or its membership.

Members Appreciation at Laurentian Ski Hill

NEW DATE: Wednesday, February 27, 2019
from 6:00 pm to 9:00 pm

For those that already RSVP'd to the first event (that we had to cancel due to freezing rain), we have kept you registered, unless otherwise notified.

For those that haven't pre-registered, please send Patti an email at patricia@nbdcc.ca or call the Chamber at 705-472-8480.

Free Lift Passes will be available that evening at the Upper Chalet ONLY, off Janey Avenue. Rentals will also be available at the Upper Chalet for \$20. For those not wanting to ski or snowboard, join us in the Upper Chalet.

A warm welcome to our *NewMembers*

FIRST RESOURCES MANAGEMENT GROUP INC.

Voting Member: Mitchell Glass
North Bay, ON
Website: www.frmginc.com
* FRMG is a contract management company that provides sustainable forest management services on behalf of forest tenure holders for sustainable use.

GROW ME GROW INC.

Voting Member: Dustin Cook
103 Lakeshore Drive
North Bay, ON P1A 2A5
Phone: 705-478-6956
Website: www.growmegreen.ca
Facebook: www.facebook.com/growmegreeninc/
* Gardening supplies-smoking/consumption accessories.

AB CREATIONS

Voting Member: Anne Brule
North Bay, ON
Phone: 705-303-1278
* On call business support for short term projects for small businesses

NEAR NORTH LABORATORIES INC.

Voting Member: Brenda McLay
Unit 11-191 Booth Rd.
North Bay, ON P1A 4K3
Phone: 705-497-0550
Fax: 705-497-0549
Website: www.nearnorthlabs.ca
Facebook: www.facebook.com/Near-North-Laboratories-Inc
* Environmental and analytical services including laboratory testing, field sampling and training.

2019 Ontario Economic Report outlines vulnerabilities and opportunities within the Ontario economy

The North Bay & District Chamber of Commerce is pleased to provide the information from today's Ontario Chamber of Commerce (OCC) release of their third annual Ontario Economic Report (OER), offering a unique perspective on the experience of businesses

of all sizes across the province. Through the Business Confidence Survey, the Business Prosperity Index, and the Economic Outlook, this report presents a candid look at private sector sentiment and opportunities for economic growth for the year ahead.

“New research shows that businesses are gaining confidence in Ontario’s economic outlook as well as gaining confidence in themselves. At the same time, challenges relating to access to talent, embracing technological innovations, and the cost of doing business—including regulation, taxation, and input prices—remain major sources of concern,” said Rocco Rossi, President and CEO of the OCC. “Ontario’s overall prosperity depends on the strength of its regional economies, yet these vulnerabilities are expected to be most acutely felt in rural regions of the province. We should all be concerned that the province’s employment growth has been largely concentrated in the Greater Golden Horseshoe since 2003, while other regions have experienced slow or even negative growth during that same period.”

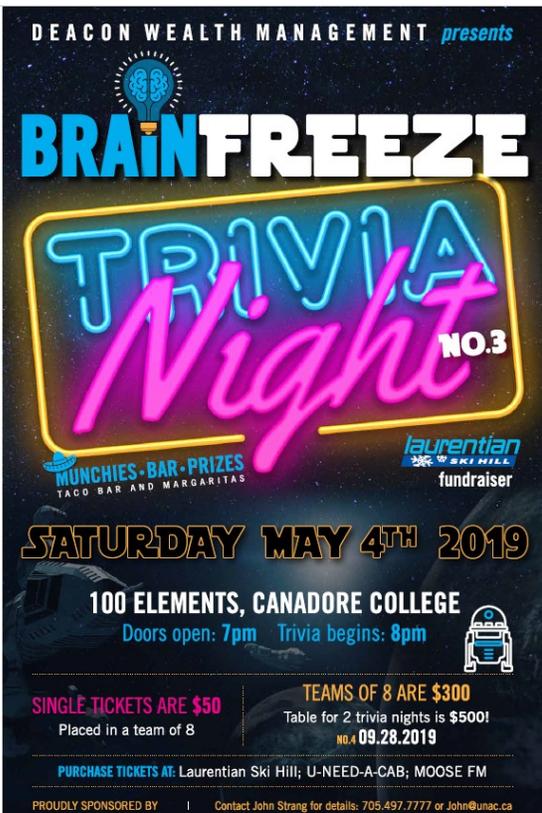
This landmark document is aimed at shaping and informing future public policy and will act as a reference and benchmark for debate and policy change.

The key takeaways include:

- Confidence in Ontario’s economic outlook has improved. Thirty percent of members surveyed expressed confidence in Ontario’s outlook for 2019, up seven percentage points compared to last year.
Despite a more optimistic outlook for 2019, decreasing levels of organizational and economic confidence over the years have impacted business’ willingness to invest, take risks, and adopt technological advancements.
- Businesses are gaining confidence in themselves. Sixty-one percent of respondents reported confidence in their own organization’s economic outlook heading into 2019, a seven-point increase from last year.
- Revenue projections for 2019 are more positive than those of 2018. Eighty-six percent of respondents believe their organization’s revenues will increase or stay the same over the next twelve months, with only fourteen percent anticipating a decline. This represents a notable change in direction from 2018, when 27 percent were projecting their revenue to decrease.

As Ontario’s economy continues to face many challenges outlined in the OER, the OCC’s 2019 Ontario Economic Summit will be dedicated to the question of competitiveness with an agenda that will explore how our province can lead in innovation, knowledge-generation, and trade. The OCC will be engaging their members, government and other leaders to explore these issues and develop the necessary solutions to drive forward a competitive province for years to come.

[Read the 2019 Ontario Economic Report here.](#)



DEACON WEALTH MANAGEMENT *presents*

BRAINFREEZE

TRIVIA Night NO.3

MUNCHIES • BAR • PRIZES
TACO BAR AND MARGARITAS

laurentian
SKI HILL
fundraiser

SATURDAY MAY 4TH 2019

100 ELEMENTS, CANADORE COLLEGE
Doors open: 7pm Trivia begins: 8pm

SINGLE TICKETS ARE \$50
Placed in a team of 8

TEAMS OF 8 ARE \$300
Table for 2 trivia nights is \$500!
NO.4 09.28.2019

PURCHASE TICKETS AT: Laurentian Ski Hill; U-NEED-A-CAB; MOOSE FM

PROUDLY SPONSORED BY | Contact John Strang for details: 705.497.7777 or John@unacc.ca



CIC
CANADIAN INTERNATIONAL COUNCIL
CONSEIL INTERNATIONAL DU CANADA
Nipissing District Branch
Section District de Nipissing

CANADIAN PIPELINES AND WORLD OIL POLITICS AND CONFLICT

Thursday, February 28
7:00-8:30 PM

NIPISSING UNIVERSITY, 100 COLLEGE DR, NORTH BAY, ROOM F210
FREE AND OPEN TO THE PUBLIC

Copies of John Foster's book will be sold before and after the talk.

GUEST SPEAKER John Foster

John Foster is an international oil economist, witnessing the geopolitics of petroleum in more than 30 countries. His experience includes positions with the World Bank, Inter-American Development Bank, BP group and Petro-Canada in three capital cities – London, Washington DC and Ottawa. He will examine Canadian oil in a global context – an ongoing rivalry among world powers and regional countries for control of oil and natural gas. Instancing Iran, Syria, Ukraine and Venezuela, he will illuminate petroleum-related reasons for government actions that are rarely discussed publicly.

Seating is limited, for more information email karen@strang-ic-solutions.com
Register for this event at <https://thecic.org/event/oil-politics/>

CANADORE VOLUNTEERS
CANADORE College students may acquire recognition for this community engagement activity on their Co-Curricular Record (CCR).

APPROVED
RECOGNITION
DEVELOPMENT

Nipissing University students who attend CIC talks, will receive a certificate of attendance and will obtain recognition on their Record of Student Development (RSD). Be sure to register this event with the RSD Office.

This poster made possible by the generous support of

Updates, Anniversaries, Events?

Send us your information: patricia@nbdcc.ca

We're making a new Caisse for Ferris.

390 Lakeshore Drive • 705-474-5650



Spring 2019 • Printemps 2019

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Tonight!



Parents Lending Autistic Youth Support Association

Spaghetti Dinner

Wednesday February 20th, 2019

One Kids Place
400 McKeown Ave., North Bay

4:30 pm to 7:00 pm

Adults – \$12.00 Children – \$6.00 (12 & Under)

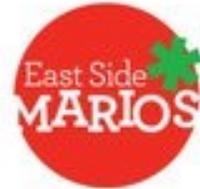
Take-out Available with your own containers!



Door Prize, Fun Games & Penny Sale

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Pasta, Salad, Dessert & a Drink!**
Gluten Free Options Available



Ignite 6: "Our Youth, Our Future"
March 5, 2019
Capitol Centre • Doors open 6:30 PM

For tickets visit: **Tange** & **Eventbrite**

CAPITOL CENTRE

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Business Anniversary?
Upcoming Events? Add
@nbdcc to your "tweet" and
we will "re-tweet" to all of our followers.

Employers...Send us your
current employment opportunities
and we will post them
on the **North Bay and
District Ontario Jobs**
Facebook page.



[CLICK HERE](#)
to send us your info.

Share opportunities with family and
friends; you never know who wants to
move back home!



Thursday February 28, 2019
6:00 - 9:00 PM

BEST WESTERN,
700 Lakeshore Drive

**Featuring Fresh Seafood Hors d'Oeuvres
and a selection of options**

**Silent Auction | Door Prizes | Cash Bar |
Live Entertainment | Business Casual Attire**

Please purchase your tickets on [Eventbrite](#) or contact
Mark (mark.wagner@metso.com) or Josh (joshua.debenedet@cementation.com).

Special thank you to our MAJOR SPONSOR:



CIM - Northern Gateway Branch, 200 McIntyre St. E. PO Box 390 | North Bay, Ontario, Canada P1B 8H8
www.cim.org



A) Our Company confirms our participation as

- 1) EVENT SPONSOR @ \$1,000.00 (includes 4 free tickets)
- 2) PARTNER SPONSOR @ \$500.00 (includes 2 free tickets)
- 3) FRIEND OF CIM @ \$250.00

B) Our Company will be

- 1) PURCHASING EVENT TICKETS @ 35.00 ea
- 2) PROVIDING A SILENT AUCTION ITEM
(please complete the silent auction sheet)



Please provide a high-res file of your logo (minimum 300 dpi) in both .jpg and .eps formats.

COMPANY NAME

Contact Person

Telephone Number

Email Address

Name of delegate to receive all tickets

Complete this on-line form and email the saved pdf file to Mark (mark.wagner@metso.com) or Josh (joshua.debenedet@cementation.com).

Click here to sponsor and buy tickets online!



CIM - Northern Gateway Branch, 200 McIntyre St. E. PO Box 390 | North Bay, Ontario, Canada P1B 8H8
www.cim.org



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April 26 to 28, 2019

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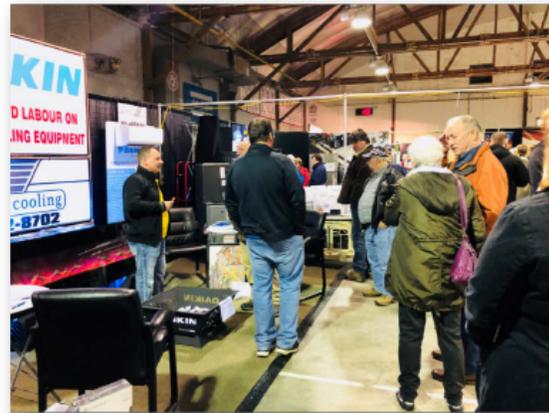
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Over 90% of booth space is allocated for local businesses and organizations.

Call 905-262-7000 to book your booth!





The very fabric of our country is being threatened by the devastating impact of low oil prices, our inability to get energy resources to global markets and the increasing tensions between Canadians who live in resource-producing regions and other parts of Canada.

We are joining hundreds of other chambers of commerce and boards of trade across the country today to demand immediate improvements to Canada's broken regulatory system to ensure our energy resources get to international markets.

Canada's economic well-being is at risk, in addition to political and regional tensions straining the unity of our country. Chambers have come together to deliver a pointed message to politicians in Ottawa and across the country.

There is enormous demand for Canadian energy products, which are some of the cleanest and most ethically-produced in the world, to displace coal as an energy source within growing economies like China and India. Canada is squandering an opportunity to put more money in the pockets of every single Canadian and fight climate change at the same time because of the endless political bickering.

United Way Centraide North East Ontario Now Accepting Area Grant Funding Applications

United Way Centraide North East Ontario (UWCNEO) is pleased to announce that applications for Area Grant Funding for the Districts of Nipissing and Parry Sound are now being accepted for qualifying charities.



Local, registered charitable organizations who are working to address poverty, building strong communities or helping kids be all they can be, are invited to submit their completed applications by March 8, 2019. Charities interested in learning more about qualifying criteria are invited to visit www.uwcneo.com for more information.

Questions regarding Area Grant funding for the Nipissing & Parry Sound Districts should be directed to Erika Lougheed: e.lougheed@uwcneo.com or 705-223-3330.

ACT NOW!

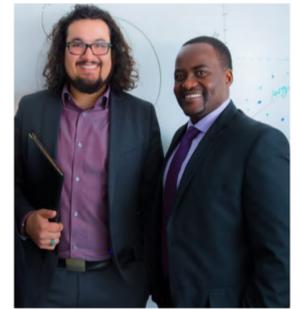
Connect with our Job Ready grads

Smart. Motivated. Relevant.

Job Ready Program

Take advantage of the Nipissing University School of Business Job Ready Program, which makes it easier for you to connect with our skilled business graduates equipped with knowledge of the latest tools and trends in business.

The School of Business strives to provide innovative programming which ensures our students graduate with a strong foundation of business knowledge and relevant skills. Our small class sizes and focus on experiential learning immerses our students in hand-on-experiences rather than simply reading textbooks and listening to lectures. When you hire a Nipissing Business graduate, you can be confident that they have the skills and values to get the job done and help grow your organization!



"Grow your business with fresh ideas!"

Participating Organizations must:

- Have an established position opening
- Submit Job Ready Program form to the School of Business, business@nipissingu.ca
- Conduct interviews

The School of Business will:

- Actively advertise your job posting for 2 weeks to 4th year business students
- Arrange logistics for hosting on-campus interviews (If desired, March 11th to April 30th)



SCHOOL OF BUSINESS

For more information, please contact:

Carly Turcotte
School of Business Coordinator
Nipissing University
Tel. 705-474-3450 ext. 4329
Email: business@nipissingu.ca



INSURANCE FOR SMALL BUSINESS

Presented by: *Chris Bevan*
from *Kennedy Insurance*

WEDNESDAY, FEBRUARY 27TH, 2019
12:00PM - 1:00PM
NORTH BAY CITY HALL
6TH FLOOR BOARDROOM

Session includes information on:

- Why my business needs insurance.
- What types of business insurance are available and what is applicable to my business.
- What information is required to receive an insurance quote.
- Why grants for your business require insurance coverage.
- Q & A



Please register in advance by contacting *The Business Centre*
vgalea@tbcnps.ca or 705 474-0400 x2528

Free Admission - Bring Your Own Lunch

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CENTURY 21

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OPEN HOUSE & WARMING LUNCH

Soups, Chili, Buns, Coffee, Fruit & Desserts!

All proceeds to

THE NORTH BAY WARMING

CENTRE

11:30AM - 1:30PM

WHEN

FRIDAY, FEB 22ND 2019

WHERE

217-219 MAIN ST E

(Same building as North Bay Chamber of Commerce, beside Hair Designers)

\$10

/PERSON

MARCH 08/19

INTERNATIONAL WOMEN'S DAY

At the Capitol Centre North Bay, 10am - 5pm

Purchase tickets through the Capitol Centre. Online, by calling 705 474-4747, or visiting the Box Office. Limited tickets available.

Day Includes: Keynote Speaker
Documentary Screening
Afternoon Trade Show
Networking Activities

Evening Includes: Performance by
Hidden Roots Collective

If interested in a Trade Show booth, please contact Janelle @ TBC 705 474-0400 x2302 or jstdenis@tbcnps.ca (Tradeshow booths limited.)



ILANA BEN-ARI
Inspiring Keynote Speaker
Design Thinker
Founder of Twenty One Toys

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MAR 08 2019

HIDDEN ROOTS COLLECTIVE

PART OF INTERNATIONAL WOMEN'S DAY

Friday at 7:00 pm	Show Only (Club) \$20	Show Only (Regular) \$25	Daytime Event w/ Keynote + Show \$40	Tradeshow (2PM - 5PM) FREE
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To register for a tradeshow booth: contact Janelle from The Business Centre at 705-474-0400 x 2302.



150 Main Street East, North Bay, ON
BUY TICKETS: capitolcentre.org · 705-474-4747



ARE YOU LOOKING TO LEARN HOW TO WRITE A BUSINESS PLAN?



TWO DAY BUSINESS PLAN & SKILLS DEVELOPMENT CRASH COURSE

March 20th and 21st

FROM 9:00AM TO 3:00PM
THE BUSINESS CENTRE
CITY HALL - 6TH FLOOR

SAVE YOUR SPOT! RSVP TO VINCENT GALEA AT VGALEA@TBCNPS.CA OR CALL 705-474-0400 X 2528!

tbcnps.ca | @tbcnps 1 800 465 1882



Member Updates

BAKER TILLY SNT LLP/S.R.L.

Francois Roberge, CPA, CGA
1850 Bond Street; Unit A
North Bay, P1B 4V6
Phone: 705-494-9336 Fax: 705-494-8783
Website: www.bakertilly.ca
Description: Chartered Professional Accountants
Change Note: New Company Name and Website

BARTERPAY NORTHERN ONTARIO

Dan Cusack
296 Notre Dame Avenue
Sudbury, P3C 5K5
Phone: 705-674-4400 Fax: 705-674-4402
Website: www.barterpay.ca/northern-ontario
Description: Barter Network
Change Note: New Company Name and Website

BEST WESTERN NORTH BAY HOTEL & CONFERENCE CENTRE

Ann Hudson
700 Lakeshore Drive
North Bay, P1A 2G4
Phone: 705-474-5800 Fax: 705-474-8699
Website: www.bestwestern.com
Facebook: /BestWesternNorthBay
Twitter: BestWesternNorthBay
Description: As North Bay largest convention hotel, Best Western North Bay Hotel and Conference Centre is a full service hotel that features 130 beautiful hotel rooms and 12,000 sq. ft. of meeting space. All hotel rooms come equipped with a fridge and microwave, Sealy pillow top mattresses and flat screen TV. Amenities include an indoor pool, sauna, hot tub and fitness center, parking and WIFI is complimentary. Best Western North Bay Hotel and Conference Centre is also home to the highly popular Farina Ristorante and FAB Lounge, specializing in authentic Italian cuisine.
Change Note: New Voting Member

CANADIAN MENTAL HEALTH ASSOCIATION NIPISSING

Margi Clarke
176 Main Street West
North Bay, P1B 2T5
Phone: 705-474-1299 Fax: 705-474-5325
Website: www.cmhanipissing.on.ca
Facebook: www.facebook.com/cmhanipissing
Twitter: @cmhanipissing
Description: Offer services to persons experiencing psychiatric disabilities and provides mental health information to the community.
Change Note: New Voting member

MILLER WASTE

Jessica Lalonde
70 Couchie Industrial Drive
North Bay, P1B 8G5
Phone: 705-475-9827 Fax: 705-475-9530
Website: www.millerwaste.ca
Description: Waste Removal Services and recycling; Construction Bin Service/Rentals Recycling Consulting
Change Note: New Voting Member and Website

NIPISSING SERENITY HOSPICE

Mathilde Bazinet
P.O. Box 22006
North Bay, P1B 9P5
Phone: 705-471-2359
Description: Providing compassionate and loving end of life in a home like environment.
Change Note: New Voting Member

NORTH BAY KARATE

Linda Labbe
1180 Cassells Street
North Bay, P1B 4B6
Phone: 705-474-4794
Description: Instruction in Karate, children's meditation, Reiki and healing Chakra stones.
Change Note: New Company Name

NORTHERN COMMUNICATIONS/TRUE STEEL SECURITY

Kevin Bennett
236 Worthington Street West
North Bay, P1B 3B4
Phone: 705-476-7612 Fax: 705-474-3442
Website: www.truesteel.com
Description: Products and Services: Answering Services; Pagers; Alarm, Video, Card Access Systems; Alarm Monitoring and Dispatch Service. True Steel Security is the largest single source of residential and commercial security in northern Ontario. We contribute to our client's peace of mind by educating and protecting people and property with reliable products and quality service, through a professional team who genuinely cares.
Change Note: New Voting member

SAFE SIGHT EXPLORATION INC.

Talia Tignanelli
North Bay, ON
Phone: 705-493-3290
Description: Applied Drone Technology for Underground Application in the mining sector.
Change Note: New Voting Member

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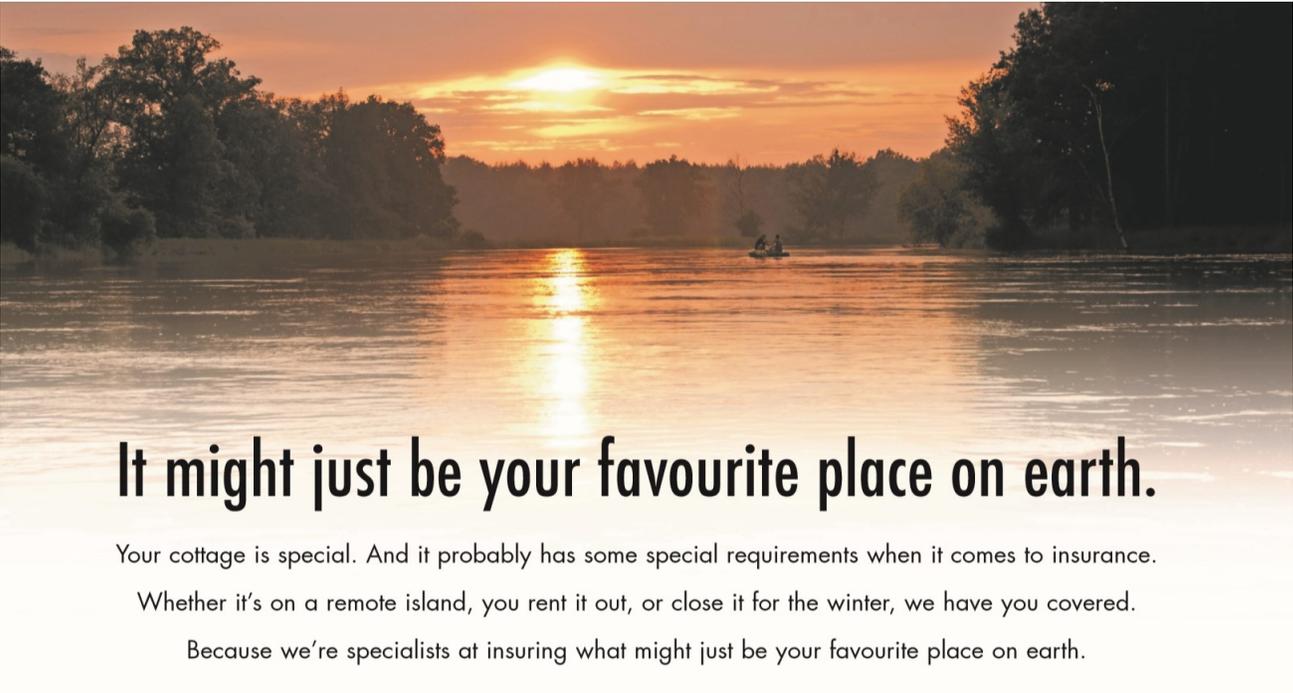
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Find the Chamber on the following links:



NBDCC
205 Main Street East
North Bay, ON
P1B 1B2
P: 705.472.8480
F: 705.472.8027

MONTHLY E-NEWSLETTER ADVERTISING

Ad size	Member Rate	Non-Member Rate
1 page (7 3/4" wide by 10" long)	\$100 + HST	\$200 + HST
1/2 page (7 3/4" wide by 4 7/8" long)	\$50 + HST	\$100 + HST
1/4 page (3 1/2" wide by 4 7/8" long)	\$30 + HST	n/a
Business Card (3 1/2" wide by 2" long)	\$20 + HST	n/a

WEEKLY E-NEWS ADVERTISING (MEMBERS ONLY)

1/2 page (7 3/4" wide by 4 7/8" long)	\$50 + HST
1/4 page (3 1/2" wide by 4 7/8" long)	\$30 + HST
Business Card (3 1/2" wide by 2" long)	\$20 + HST

Deadline for Newsletter and E-News - Monday prior to the Wednesday issue you want to be in. Limited space available in the E-News editions.

FRIDAY UPCOMING EVENTS E-MAIL (MEMBERS ONLY)

Three spots only per Friday - \$100 + HST - photo and details of the event. Photo is 1/4 page portrait only.

WEBSITE ADVERTISING (MEMBERS ONLY)

Top Banner: 600 x 115 px	\$150 per year
Side Banner: 225 x 450 px	\$140 per year
Bottom Ad: 225 x 225 px	\$100 per year

* Banners can be linked to your company's website.



Affordable Newsletter & Website Advertising



New Members get 50% off their first newsletter or e-news advertisement (within six months of joining).

Discounts apply for multiple insertions.

Limited space available in the weekly e-news. Weekly e-news, Friday Upcoming Events e-mail and Website Advertising is for Members Only!

Preferred formats: High quality jpeg or png. High quality pdf, word or publisher documents also accepted. Additional charge for Chamber staff to create your ad.

For more information contact: sue@nbdcc.ca or call the Chamber office at 705.472.8480