

NORTH BAY & DISTRICT Chamber of Commerce



October 11, 2017
Chamber News
Update

Business After Hours 2017 Mark your calendar!

Wednesday,
October 18, 2017
Mini-Trade Show
hosted by



348 Birch's Road
North Bay, ON
4:00 pm to 7:30 pm

Co-sponsored by



A part of Business Week 2017.
See page 5 if you would like
to reserve a booth.

Thursday,
November 23, 2017
hosted by



Chartwell Barclay House
Retirement Residence

600 Chippewa Street West
North Bay, ON
4:30 pm to 7:00 pm

Advocacy
Connections
Growth
& Value



Are you a business owner? Is your business incorporated?

You could be facing a larger tax bill and big compliance costs from the government's new proposals to change the way corporations are taxed.

You could face higher tax bills if:

1. **You employ family members**
2. **You invest the profits from your business**
3. **You want to pass your business on to your children**

Small and medium-sized businesses (SMEs) are the engine of the Canadian economy – estimates range from 85 to 90% of all businesses in Canada are SMEs.

The chamber network across Canada is using its collective voice on this issue; your voice as a business person needs to be heard as part of this initiative.

Send a message to your MP today. Government needs to know that this tax reform will harm businesses of all sizes.

Even though the consultation period is over.....it's still not too late to contact your MP. Contact Anthony Rota, MP for Nipissing-Timiskaming ANTHONY.ROTA@PARL.GC.CA

Celebrating business in October

October is a busy month for the North Bay & District Chamber of Commerce as we ready ourselves for Business Week, which takes place next week from the 16th to the 20th. This is an annual event which promotes and assist's businesses throughout our area to learn, share, network and socialize with their peers.

The week's events include workshops with Ontario Export Services on Monday & Tuesday, panel discussion breakfast on Innovation/Tech on Wednesday by the Business Centre Nipissing Parry Sound, Business After Hours-Mini Trade Show at Titanium Transportation on Wednesday afternoon/evening, Facebook for Business 101 in Mattawa on Thursday hosted by The Business Centre Nipissing Parry Sound, and the Bell Evening of Excellence Awards on Thursday night at The Grande Event Centre. Fridays wrap up event will also be hosted by The Business Centre Nipissing Parry Sound in Callander where they will hold an Expo including workshops and networking.

For information on any of these events or workshops, please visit our [webpage](#) for details.

This is a week to celebrate businesses and recognize leaders in our area that contribute to our economic success and prosperity for our community. The variety of events that are being held next week are only possible because of the

many partnerships and sponsors that continue to work together to promote our business community and the area which we live in. On behalf of all our members at the North Bay & District Chamber of Commerce, thank you to all our partners and members who make this week-long event, a huge success each year.

When we take the time to reflect on some of the hurdles that have been thrown at the business community over the past few months including the proposed Federal Tax reforms and Bill 148, Fair Workplaces, Better Jobs Act, 2017, we are encouraged that businesses are standing up and saying enough is enough. Even when it appears that the light at the end of the tunnel is fading, those business owners and their employees get up each day and go to work to continue and contribute to the success of this area. The resilience and fortitude of those individuals is amazing and we do have to remember that they are the life blood of not only our area, but our Province and Country.

Next week, come out and celebrate with our members, partners and sponsors, the achievements and commitment that our area businesses, have to our community.

Peter Chirico is the President & CEO of the North Bay & District Chamber of Commerce.

FINAL PUSH FOR VOLUNTEERS ON NOW!

BE PART OF THIS WORLD CLASS INTERNATIONAL EVENT THIS MARCH
We need 150 more volunteers for 30 hours, spread over 9 days – register online:
curling.ca/2018worldwomen/volunteers
VOLUNTEER PROGRAM PROUDLY SUPPORTED BY BDO



WORLD WOMEN'S CURLING NORTH BAY 2018
MARCH 17-25 | NORTH BAY MEMORIAL GARDENS

HURRY
HARD

For more information contact Amanda at
amanda.mackenzie@curling.ca

Business Community Invitation

Click [HERE](#) to register!

NORTH BAY PITCH

Entrepreneurs and Innovators will be pitching their business to angel investors in North Bay.

Wednesday November 1, 2017



192 Main Street East, North Bay, ON

5:00 pm Doors Open
5:45-6:45 pm Pitches - Voting for 1st Place Prize
6:45- 7:15 pm Networking

Register on EventBrite. Free Admission.
Snacks provided. Cash Bar. All Welcome.

NOA NORTHERN ONTARIO ANGELS
ANO LES ANGES DU NORD DE L'ONTARIO



THE CANADIAN CHAMBER OF COMMERCE

LA CHAMBRE DE COMMERCE DU CANADA

The **Canadian Chamber of Commerce** would like to deliver a response to government about businesses and other organizations' experience of this legislation three years in; a statutory review of **Canada's Anti-spam Legislation (CASL)** is underway.

Please help them provide information by filling out the [survey](#), all responses are anonymous. The link will be open until Oct. 27, 2017

Canada's #1 Plan for Employee Benefits

The Chambers of Commerce Group Insurance Plan® gives you affordable, flexible insurance options, unbeatable guarantees, and value-added benefits.
See why 30,000 business owners selected this plan!



Register Now!
ourhospitalwalkrun.ca



11th Annual Our Hospital Walk/Run

Walk, run or volunteer for your community, your family and yourself!

Sunday, October 15, 2017

North Bay Regional Health Centre
705 495 8125



North Bay Regional Health Centre Foundation
Fondation du Centre régional de santé de North Bay



Saturday, October 14th, 2017

★★★★★ **at the Davedi Club** ★★★★★

FEATURING STONE THE RADIO
TICKETS: \$25.00 EACH

Official Keg Tapping begins at 5:00pm 🍷 Band takes the stage at 7:00pm

FOR TICKETS PLEASE CONTACT: Cam Graham 705-494-7463 • John Strang 705-497-7777 • Davedi Club 705-474-4190 • Gateway Signs 705-476-7264

CANADORE
college

BUSINESS WEEK 2017



Bell

Evening of Excellence Awards
Thursday, October 19th, 2017

Our special emcee for the evening: Mike Monaghan, 106.3 Moose FM

Celebrating business and entrepreneurs in North Bay and district with six awards in the following categories: Young Professional of the Year, Not-For Profit of the Year, New Business of the Year, Small Business of the Year (1 to 5 employees), Small Business of the Year (6 to 15 Employees) and Business of the Year (16+ Employees).
Also presented during this event is the Director of the Year from the North Bay & District Chamber of Commerce.

Reserve your Tickets now:

Contact: _____ Company: _____

Phone: _____ E-Mail: _____

of Tickets: _____ (please note, there are no physical tickets, your name will be at registration at the door)

(Indicate # of vegetarian meals required _____)

(Members will be invoiced for their tickets)

Menu: Red Potato and Bacon Chive Soup
Asiago Chicken
Twice Baked Potato
Seasonal Chef's Vegetable Medley
Salted Caramel Apple Crunch

Tickets \$60 + HST
Tables of 10

Call 705.472.8480 to reserve or fax this form to 705.472.8027 or email sue@nbdcc.ca

Vegetarian option: Grilled Vegetable Pesto Alfredo Penne

The Grande Event Centre
6:00 pm Reception
7:00 pm Dinner
8:00 pm Awards

AWARD SPONSOR

Bell

TITLE SPONSOR

CANADORE
college

DIAMOND

Bluewin Centre
Leading edge design solutions

Grant Thornton
Account for growth

Ontario

TITANIUM

Canada Trust
CIBC

The Labour Market Group

106.3 Moose FM
North Bay's Top 40 Station

KENNEDY
Insurance Brokers Inc.

twg
COMMUNICATIONS

GETTRAINEDWORKERS.COM
Source of Training

Rebuild Resources
"We build it right"

BAY TODAY
ca

SELECT SWEEPSTAKES

INSURANCE MEETS ADVENTURE

Exclusively for North Bay Chamber of Commerce members.

Find out how much you can save on car or home insurance
and you could win a new SUV or a \$5,000 travel certificate.



**TRAVEL
CERTIFICATES**

Prizes may not be exactly as shown.

Call for a quote today!

705-472-5901 | kennedyinsurance.ca

For details, visit selectsweepstakes.com and
enter group discount code **K1200**.

Economical Insurance includes the following companies: Economical Mutual Insurance Company, The Missisquoi Insurance Company, Perth Insurance Company, Waterloo Insurance Company, Family Insurance Solutions Inc., Sonnet Insurance Company, Petline Insurance Company. Economical Select® is underwritten by Waterloo Insurance Company (underwritten by The Missisquoi Insurance Company in Quebec). Due to government insurance plans, Economical Select does not offer auto insurance in British Columbia, Saskatchewan or Manitoba. Economical Select does not offer insurance in Newfoundland and Labrador, Northwest Territories, Nunavut or Yukon. The agreement between Economical Select and your group sponsor may be terminated in accordance with its terms. Upon such termination, Economical Select will continue to provide the program to existing policyholders until their respective renewal dates. Discount rating is based on a standard Economical Select auto and/or home insurance policy with no previous discounts applied and does not take into consideration other insurance provider policy rates. No purchase required. Open to legal residents of Canada, excluding residents of Quebec, the Northwest Territories, Nunavut, Yukon, Newfoundland and Labrador. Contest closes March 31, 2018 at 11:59 p.m. ET (earlier closing dates for some prizes). Limit 1 entry / 1 prize per group member. Entrants' information may be used for marketing. For Sponsor's privacy policy see: economicalselect.com/privacy. For full rules visit: selectsweepstakes.com/rules. ©2017 Economical Insurance. All rights reserved. All Economical Intellectual property, including but not limited to Economical® and related trademarks, names and logos are the property of Economical Mutual Insurance Company and/or its subsidiaries and/or affiliates and are registered and/or used in Canada. All other intellectual property is the property of their respective owners.



www.nbdcc.ca

Page 3



ontario
chamber of
commerce

FALL POLICY SURVEY

Ontario Chamber of Commerce has launched their Fall Policy Survey: [survey link](#)

This questionnaire includes the [Business Confidence Survey](#), which attracted considerable attention from both [media](#) and [government](#) at its release in February.

Given how government policy has continued to negatively impact the Ontario business community, it is even more important that Queen's Park hears from our membership in an impactful, quantitative manner.

This survey is our members' opportunity to have their voice heard on the issues that matter most: the impact of government policy on their business, their views on specific policy changes, and their overall feeling about the state of the Ontario economy.

The survey will be open until early November - please participate now!

**Shop Local! Support your
colleagues in business.**

SEMINAR: SEIZING OPPORTUNITIES FOSTERING ENTREPRENEURSHIP

FRIDAY, OCTOBER 20, 2017 8:30 AM - 12 PM

FILM INDUSTRY	Learn how to become a supplier to the film industry.
AGRI-FOOD	What opportunities does The International Plowing Match in West Nipissing in 2019 present to local businesses? Plus, learn about the Artisan Way, an initiative supporting local artisans and food producers.
BICYCLE TOURISM	Take advantage of the growing cycling trend by registering your business as "bicycle friendly", free of charge, the day of the seminar!
ALSO INCLUDED	How to start a business. Rules for home-based businesses in Callander. Resources available for small businesses.

CALLANDER COMMUNITY CENTRE, 1984 SWALE ST. CALLANDER

Please RSVP before Oct. 17th at
michelle.hong@thebusinesscentre-nps.com
or call (705) 474-0400, ext. 2528

FREE ADMISSION!
INCLUDES TRADE SHOW

The Business Centre
NIPISSING PARRY SOUND
turning ideas into enterprises

Callander
ONTARIO
Four Seasons of Reasons



GETTRAINEDWORKERS.COM

District of Nipissing

powered by:

NORTH BAY & DISTRICT
Chamber of Commerce



www.nbdcc.ca

Page 4



**NORTH BAY
& DISTRICT**
Chamber of
Commerce

Mini -Trade Show & Business After Hours

Wednesday, October 18th, 2017

Location: Titanium Transportation

348 Birches Rd

Booth Setup: 3:00 pm

Trade Show: 4:00 pm - 7:30pm

BOOTH COST: \$125 plus HST

Limited Space Available

The Chamber of Commerce is taking over the **BUSINESS AFTER HOURS** to showcase our chamber members and what services and products they have to offer.

Company Name: _____

Contact: _____ Phone: _____

Email: _____

Please Invoice: ☐

**Still a few
spots available!**

Visa # _____

Exp: _____

M/C # _____

Exp: _____

Card Holder's Signature: _____

Do you require Electrical ? Yes ☐ No ☐

Do you require a Table? Yes ☐ No ☐

Do you have your own display? Yes ☐ No ☐

For more information contact the Chamber of Commerce - Phone: 705-472-8480

Please Fax this form to the Chamber of Commerce - Fax Number: 705-472-8027

Or scan and Email to: sue@nbdcc.ca

Thank You to our sponsors



MONDAY, OCTOBER 16, 2017 & TUESDAY, OCTOBER 17, 2017



TWO DAY EXPORTING SEMINAR

LOCATION: Homewood Suite, 495 Oak St. West

COST: Complimentary. Breakfast and lunch will be provided for both programs.

If you are interested in exporting internationally, but aren't sure where to start, then Ontario Export Services is happy to be your partner at the outset of this exciting journey. The AIM workshops will help set you up for successful exporting of your goods and services abroad.

AIM 101 – Day One – 9:00 am - 4:30 pm

This days program will include:

Export assessment: Assess your export readiness through an interactive workshop and find out about the organizations that can help you.

Market research: We explain precisely how to choose your target markets, learn about your competition, and target your ideal customer.

Market entry strategies: Learn the most effective methods to enter a market and maximize your chances of export success.

Getting paid: How to use international trade finance tools to launch your exporting efforts and ensure that you receive payment from foreign buyers.

Ontario Export Services will be on hand to answer all your questions on new export markets and the programs and services available to help you.

AIM 102 - Day Two – 9:00 am - 4:00 pm

This days program will include:

Transportation and logistics: Get your goods to foreign markets and avoid the most common logistical and legal pitfalls.

Distributors and agents: How to identify, select and work with people who potentially represent your business abroad.

Getting results from trade shows: Leverage attending or exhibiting at trade shows to your advantage in targeting foreign markets. Exporting through e-commerce: How to use on-line platforms to gain business from international customers.

Ontario Export Services will be on hand to answer your questions on these subjects and what your next steps should be.

[Register Now](#)

WEDNESDAY, OCTOBER 18, 2017 • 8:00 am to 10:00 am



LOCATION: The Grande Event Centre, 300 Wyld St

RSVP: Lesley at 705.474.0400 ext 2443 or email lesley.kaross@thebusinesscentre-nps.com

"Tech Talk with The Business Centre"—advice from technically-savvy business owners in North Bay where our panelists will discuss the ups and downs they've faced while becoming an established business in North Bay. Attendees will have the chance to ask the panelists questions and take away knowledge and advice that they can apply to their own business. General networking will take place before and after the event. Refreshments and snacks will be served.

WEDNESDAY, OCTOBER 18, 2017 • 4:00 pm to 7:30 pm



LOCATION: Titanium Transportation, 348 Birch's Road

No registration required to attend the event

Business After Hours- Mini Trade Show

A networking event to showcase members in a mini-trade show style experience. The Chamber of Commerce is taking over the BUSINESS AFTER HOURS to showcase our chamber members and what services and products they have to offer. Come out and network and don't forget your business cards.

THURSDAY, OCTOBER 19, 2017 • 9:00 am to 12:00 pm



LOCATION: Town Hall – 160 Water St, Mattawa
RSVP: Jason Lacelle at 705.744.5677

The Mattawa-Bonfield Economic Development Corporation in partnership with The Business Centre Nipissing Parry Sound invite all small business owners to join us in our **Social Media/Facebook 101** interactive workshop. Both organizations are teaming up to bring you all the tips and tricks you need to know about successfully running your business' social media page and increasing your online presence.

THURSDAY, OCTOBER 19, 2017



Reception 6:00 pm • Dinner 7:00 pm • Awards 8:00 pm
LOCATION: The Grande Event Centre, 300 Wyld St.

COST: \$60 plus HST, tables of 10

RSVP: Call the Chamber at 705.472.8480 or email sue@nbdcc.ca

Special emcee for the evening Mike Monahan, 106.3 Moose FM

Bell Evening of Excellence

Celebrating business in North Bay and district, a record number of nominations have been vetted and the top three in each of the following categories will be highlighted at this year's event: New Business of the Year, Small Business of the Year (1 to 5 employees), Small Business of the Year (6 to 15 employees), Business of the Year (16+ employees) and Young Professional of the Year. Also presented during this event is the Director of the Year from the North Bay & District Chamber of Commerce.

FRIDAY OCTOBER 20th, 2017 • 8:30 am to noon



LOCATION: Large Hall, Community Centre, Callander

RSVP: Catharina Nordbeck (cnordbeck@callander.ca)

Tradeshow + Guest Speakers-Event will begin with a small tradeshow followed by guest speakers who will be speaking about the emerging business opportunities for Callander and surrounding area businesses

AWARD SPONSOR



TITLE SPONSOR



DIAMOND

GOLD

SILVER

MEDIA



SEE YOUR BUSINESS IN A NEW LIGHT



SMALL BUSINESS LIGHTING PROGRAM

Get up to \$2000 in rebates for state of the art lighting
Open to past participants



ENERGY SAVING

Reduce electricity and
cooling costs to improve
your bottom line



SAFETY FIRST

Upgrade your lighting and
improve overall safety with
greater visibility

BRIGHTER SPACES



Make your
workplace
more inviting

LASTS 50,000 HRS

Spend less time
replacing bulbs and more
time on your business

THREE SIMPLE STEPS

- 1 Call 705-474-8100 x 267 or visit northbayhydro.com for an appointment
- 2 We'll assess your options
- 3 A licensed contractor will install your new lights



Subject to additional terms and conditions found at saveonenergy.ca Save on Energy is powered by the Independent Electricity System Operator and offered by North Bay Hydro
Official Mark of the Independent Electricity System Operator.



Would you like to be your own boss? Are you a compassionate caring person who wants to ensure quality of life for others in the community? **Well established business for sale.**

- Non-medical incorporated home care business
- 9 years of success
- business of the year 2015
- solid community reputation and client base
- good managerial skills would be an asset
- still many areas in which service can be developed
- turn key operation with administrative procedures, policies, and manuals all in place
- be your own boss while providing a valuable service to people in need
- plenty of room for continued growth due to aging population and the increased need for services
- current owner moving out of city but willing to assist in transition process

For more information, please email Frances at frances@blueskypsws.com to set up an appropriate time to meet and discuss this opportunity.