



Chamber News

Advocacy ~ Connections ~ Growth ~ Value

Notes for the November Board Meeting

President Jake Lacourse noted this would be his last full board meeting after two years and four months as President. He appreciated all the support the board has given him during this time. He looks forward to fulfilling his role as Past President in the new year, as we finalize the new governance board model.

The board is currently in the process of providing package to potential nominees for the 2017/2018 board of directors. Six positions will be elected for a two year term, along with one position for a one year term from our Young Professionals committee. Election results will be made known in early December and the new Executive and Chair of the Board will be elected, on December 8th.

The board was made aware that Tourism North Bay has now hired it's new Director of Tourism and that the successful candidate Stephen Hollingshead would be starting in his position as of December 5th, co-located at the Chamber office.

With another film shooting in North Bay this past week and another scheduled to start in two weeks, this is a record number of ten productions in

2016 with already a few more slated for the first three months in 2017.

Laurentian Ski Hill is coming out with a new sponsorship package that allows for passes to be transferable. In February there will also be a special event for those sponsors for an evening of skiing with an after party. The ski hill is preparing for the season and have a number of fundraising ideas for 2016/17.

Business After Hours 2016 Mark your calendar!

Thursday,
November 24, 2016

4:30 pm to 7:00 pm
hosted by



425 Fraser Street



INSIDE THIS ISSUE

- Congratulations Shayn Knapp, our YP of the Month!
- Kennedy Insurance Select Sweepstakes
- Ontario Government's Fall Economic Outlook
- First Data offer
- What's your vision for the future of North Bay

CAP AND TRADE WEBINAR— NOVEMBER 17TH

On January 1st, 2017, Ontario's cap and trade system will come into effect. What will the cap and trade system look like? What can businesses in Ontario expect? How much will the system cost? How will businesses of different sizes and in different sectors be impacted? These are some of the questions that will be answered in an upcoming webinar we will be hosting on **Thursday, November 17th from 10:00 a.m. – 11:30 a.m.** We are very happy to be joined by [Jessica Butts](#), Director at the Delphi Group, who will be providing a brief overview of the Cap and Trade system and considerations for business. She will also be available to answer questions.

RSVP for Cap and Trade Webinar



BUSINESS CONFIDENCE SURVEY

Along with the OCC's new strategic document, the Ontario Economic Report, the OCC launched our new Business Confidence Survey (BCS). The OCC has recently revamped its approach to member surveys, starting with the research that will provide an underpinning to our new policy agenda.

[TAKE THE SURVEY NOW!](#)

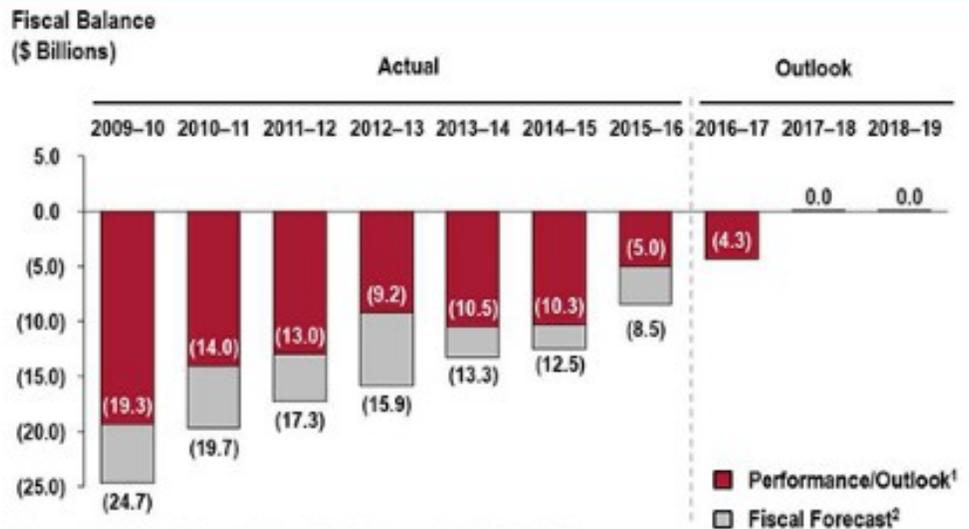
OCC Policy Update: Our take on the Ontario Government's 2016 Fall Economic Statement



This past Monday, November 13, 2016, the Government of Ontario released its 2016 Ontario Economic Outlook and Fiscal Review, which provides an update on the government's finances and progress on key commitments since the release of the 2016 Budget. As of October, the province's unemployment rate was 6.4 percent, lower than the rate of 7.4 percent in the rest of Canada. Ontario's real GDP advanced by 0.8 percent and 0.2 percent in the first and second quarters of this year, respectively.

The government remains committed to eliminating its budget deficit in 2017-18. It continues to project a deficit of \$4.3 billion in 2016-17, and expects to maintain a balanced budget in 2018-19. Ontario's net debt is expected to be \$317.9 billion, with net debt-to-GDP rising to 40.3 percent in 2016-17, an increase from 40 percent in 2015-16. The province is projected to pay

CHART 2.1 Ontario's Plan to Eliminate the Deficit



¹ Represents the 2016 Ontario Economic Outlook and Fiscal Review outlook for 2016-17 to 2018-19. For 2009-10 to 2015-16, actual results are presented. 2015-16 actual results reflect the accounting treatment adopted in the Public Accounts of Ontario 2015-2016 including the Pension Adjustment related to net pension assets. The outlook for 2016-17 to 2018-19 also reflects the Pension Adjustment.
² Forecast for 2009-10 is based on the 2009 Ontario Economic Outlook and Fiscal Review, 2010-11 to 2013-14 is based on the 2010 Budget, 2014-15 is based on the 2014 Budget, and 2015-16 is based on the 2015 Budget.
 Source: Ontario Ministry of Finance.

The government also made announcements related to its business growth initiative, health care, and home ownership. You can find more details on page 3 below.

2016 Board of Directors

Executive:

President Jake Lacourse
 Vice President Brad Gavan
 Vice President Charles Elliott
 Past President John Strang
 Treasurer Paul Daigle
 Executive Director Patti Carr

Directors:

Tanya Bédard
 Gisele Cousineau
 Anna Iati
 Natasha Penn
 Peter Rooney
 Irene Smit
 Kyle Thomas
 Ed Valenti

Staff:

Sue Adams
 Executive Assistant

Nina Nordbeck
 Membership Sales

Carol Porter
 Get Trained Workers -
 Nipissing Coordinator

North Bay & District Chamber of Commerce

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 North Bay, ON P1B 1B2
 Tel: 705-472-8480
 Fax: 705-472-8027
 Website: www.nbdcc.ca
 Twitter: @nbdcc
 Facebook: /NBDCC

CHAMBER NEWS

is a publication of the North Bay and District Chamber of Commerce. Advertisements and the views expressed herein are not necessarily endorsed by the Chamber, its Board of Directors, staff or its membership.

OCC Policy Update: Our take on the Ontario Government's 2016 Fall Economic Statement continued...

UPDATES TO ONTARIO'S BUSINESS GROWTH INITIATIVE

Monday's announcements provided updates to the province's Business Growth Initiative, proposed in the 2016 Budget. The government will invest \$32.4 million over four years in the "Scale-Up Voucher Program" to help high-impact companies overcome barriers to their next stage of growth. Vouchers can be used to fund activities such as developing and recruiting specialized talent, accessing new markets and protecting intellectual property.

The government also announced the "Small Business Innovation Challenge" pilot program, in which participating SMEs will be provided with development opportunities to demonstrate innovative technology solutions based to government-identified problems. The government is investing \$28.8 million over five years to support the pilot program.

OCC Position: The OCC supports efforts to help our most promising firms scale up. As outlined in our report [Breaking Barriers](#), businesses in the province face a number of barriers that prevent them from growing. Business and government must continue to work together to help our companies grow into large, global leaders.

NEW INVESTMENTS IN HEALTH CARE

The government is investing an additional \$140 million across all hospitals in the Province to support better care for patients and reduce wait times. This investments means that all of Ontario's public hospitals will have received at least a two per cent increase to their base funding in 2016-17.

OCC Position: We support the government's efforts to improve access to quality care for Ontarians. Through a series of reports released as part of our [Health Transformation Initiative](#), we identified opportunities to improve patient outcomes while increasing value and innovation. In [Prescription for Partnership](#), we analyze the concept of commissioning, an evidence-based approach to service design, procurement and delivery that priorities outcomes over inputs. Our findings suggest that by taking a collaborative approach to problem solving, we can generate greater value for dollars spent, improve quality of service, and encourage investment in local R&D.

ENHANCED AFFORDABILITY FOR FIRST-TIME HOME BUYERS

Effective January 1st, first-time home buyers in the province of Ontario will no longer pay the land transfer tax on the first \$386,000 of their first home purchase and will receive a land transfer tax rebate of \$4,000. The government will fund the break through increasing the land transfer rates on houses valued above \$2 million dollars.

The government will also freeze the property tax rate on apartment buildings, while a review is conducted on its impact on rental market affordability.

OCC Position: The chamber supports the government's expansion of the land transfer tax program as a means to enable first time home buyers access into the housing market. The ability to own and purchase a home plays an invaluable role in maintaining a strong economy for Ontario.



ONTARIO'S #1
GROUP INSURANCE PLAN
FOR LOCAL BUSINESSES

Chambers of Commerce
Group Insurance Plan®

REQUEST A QUOTE

Shop Local!
Support your
colleagues in
business.

What cap and trade means for your business



- The Ontario government's cap-and-trade program comes into effect Jan. 1, 2017.
- Union Gas is required to buy emission allowances for the natural gas you use and will recover these costs on your gas bill.
- Emission allowances are expected to cost about 3.3 cents per cubic metre of natural gas next year, and increase long-term as the cap on greenhouse gas (GHG) emissions is lowered.
- All cap-and-trade costs are reviewed and approved by the Ontario Energy Board.
- The amount you pay will depend on how much natural gas you use.
- You can reduce its impact – take advantage of energy efficiency rebates and incentives at uniongas.com/savemoneyandenergy.

Learn more about cap and trade at uniongas.com/capandtrade.

How can you "act for peace"? Join us during YMCA Peace Week for any of these events:

YMCA Peace Medal Ceremony (Monday, November 21st)

Join us at the YMCA from 12:00-1:00pm for our YMCA Peace Medal Ceremony where we will be recognizing individuals who, without any special resources, status, wealth or position, have demonstrated a commitment to building peace within their community or communities elsewhere in the world. A light lunch will be served.

Yoga for Peace (Wednesday, November 23rd)

Yoga is a peaceful activity that reminds us that peace starts with each of us. Join us in the gymnasium at the YMCA from 6:05-7:15pm for Yoga for Peace and take time to reflect on what peace means to you!

Walk for Peace (Friday, November 25th)

Join us at 10:00am at City Hall with Mayor Al McDonald and Walk for Peace! We will journey from City Hall to the YMCA on Chippewa Street where we will enjoy fellowship and a hot beverage. Join us and Walk for Peace. Spread the word by sharing a photo on Twitter or Instagram (@ymcanorthbay) with the hashtag #WalkForPeace.

Personal Hygiene Product Collection (All Week)

Providing to those in need vital to the wellbeing of each individual and every community. Help us promote a sense of responsibility with our Personal Hygiene Product Collection. Throughout the week, drop off your donation of a personal hygiene product at the YMCA. At the conclusion of YMCA Peace Week all donations will be brought to Crisis Centre North Bay.

Messages of Peace (All Week)

Help us spread Messages of Peace! Come to the YMCA during Peace Week and write a message on a leaf which will be displayed on our Peace Tree or go social and ask us about sharing your message with our Peace Week Selfie Board!

If you plan on participating in any of the above events or if you would like to receive more information, please contact:

Liam Cullin, Manager of Marketing & Communications
YMCA of North Bay
liam_cullin@ymca.ca
705-497-9622 ext. 252

YMCA of North Bay
186 Chippewa Street West
North Bay, ON P1B 6G2
705-497-9622
Char Reg # 11905 9210 RR0001

YMCA Peace Week
November 19-26

#ymcapeaceweek
#actforpeace



employerone SURVEY
The Labour Market Group
Guiding partners to workforce solutions

Click Here to do the survey

Why should I complete the employerone Survey?

- Do you have trouble finding qualified applicants?
- Do you experience any barriers that prevent your employees from receiving training?
- Are you experiencing skilled trade shortages?
- Do you find the availability of qualified workers in our region to be poor?

These are the kind of things that we need to know about your workforce. Your feedback will allow us to develop and implement strategies to address your workforce development issues.

Frequently Asked Questions

- 1 Is the survey mandatory?**
The employerone Survey is not mandatory, although your feedback is crucial to the success of the project!
- 2 What is the Labour Market Group?**
The Labour Market Group is 1 of 26 non-profit organizations across Ontario, funded by the Ministry of Advanced Education and Skills Development. We are a community resource for labour market information that works collaboratively with community agencies and employers to develop solutions to local labour market needs.
- 3 I want to participate, but don't understand some of the questions. What can I do?**
We appreciate your participation! Please contact us at 705-474-0812 and we will be happy to walk you through the survey and complete it over the phone with you!

Tweet with us! Any sales? Upcoming Events? Add @nbdcc to your "tweet" and we will "re-tweet" to all of our followers.

FOCUS ON...

THE YOUNG PROFESSIONALS

CHECK OUT OUR YOUNG PROFESSIONAL OF THE MONTH, SHAYN KNAPP!



Shayn Knapp - Best Western Hotel & Conference Centre North Bay

Shayn moved to North Bay six years ago, having grown up in Stayner, Ontario. He attended Nipissing University in the Business Administration program. He has been a member of the Best Western North Bay for the past three and a half years, recently assuming the role of Sales and Catering Coordinator.

Shayn has worked closely with his mentor Angela Johnston in the sales department, creating opportunities to host conferences, weddings and celebrations for local families and business alike. He enjoys the hospitality industry as not one day is the same as the last; being able to multi-task is essential as each day provides a new challenge. He looks forward to being the Director of Sales and Marketing and filling in the shoes of Mrs. Johnston upon retirement. Best Western is North Bay's largest hotel and conference center and provides a plethora of catering and venue options to ensure businesses of all sizes have their requests fulfilled. His position as Sales and Catering

Coordinator provides him with a unique opportunity to meet with local business men and women on a daily basis and garner a strong understanding of the importance of professional networking within the community.

During Shayn's free time he enjoys snowboarding in the winter, baseball in the summer and has been playing poker competitively online since the start of his time in University. He is happy to call North Bay his home and looks forward to the opportunities it will present.



METRIC AID FLU SHOT Party

November 22nd
1:00pm to 4:00pm
123 McIntyre St. West

Please RSVP to Shelley Willis
shelley.willis@metricaid.com
705-478-6143 ex 13
Limited space available

METRIC AID +

Check out
the *SHOP*
LOCAL
pages in
this e-news
for ideas for
this holiday
season

NORTHERN
CREDIT UNION



It's that time of year when the Northern Credit Union collects "P.J.'s for Santa". They are donated to

the Childrens Aid Society at the beginning of December. P.J.'s or a monetary donations can be dropped off at the 525 Main Street East branch or call Lou Corbeil, Executive Fundraiser at 705-752-1541. He would be happy to pick up your donation.

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**WINNING
IS BETTER.**



Mercedes-Benz CLA draw date is April 7, 2017.
Prizes may not be exactly as shown.



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DECEMBER 2016 Buick Verano
FEBRUARY 2017 Toyota Tacoma
APRIL 2017 Mercedes-Benz CLA

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Send us your upcoming events, so we can post them on the Calendar of Events!



To view the calendar, [CLICK HERE!](#)

What's your vision for the future of North Bay?

Take our online Strategic Plan Framework Survey to help shape the City's 10-year Community Strategic Plan.

Survey open until December 2



www.cityofnorthbay.ca/strategicplan



Share your employment opportunities with us... just one more way to find potential employees.

Visit our new Facebook page, [CLICK HERE](#)



SUPER SUPPORT

EXTEL COMMUNICATIONS offers hands-on support for your telecommunications issues

Technology is always changing, but one thing that won't change is the importance of customer service.

"There is a lot of confusing information in the business market today," says Roger Carr of Extel Communications. "VOIP, IP digital versus analog and hybrid systems can be confusing terms."

That confusion can lead to time lost on experimenting with phone con-

nections, and an overall decrease in productivity. "It can be frustrating to say the least," says Roger. "And the last thing you want is to be stuck with a poor performing system and non-existent service over a long term contract."

That's why Roger is proud of the Extel model of serving local businesses through hands-on support. "At Extel, we're more interested in building long term relationships with our customers, backing them up with second-to-none service and exceptional products," says Roger.

Extel installs and services business phone systems, computer networks and cabling systems, allowing businesses to get back to what they do

best. "We're proud to be part of the community in which we work," says Roger.

Roger has been helping customers for over 20 years, navigating the confusing world of telecommunications and network set-ups.

"We listen to your concerns and provide a free quote and plan to meet your needs," says Roger. "That may mean something as simple as maintaining what you have, making a change to your existing system or upgrading your system completely."

No matter how complex your telecommunications issue is, Extel wants you to let them be your superhero.



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COMMUNICATIONS & CABLING

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extel@vianet.ca
www.Extel.ca

Roger Carr of Extel Communications



A warm welcome to our **NewMembers**

AQUA TRACK

Voting Member: Marc Laporte
Callander, ON
Phone: 705-752-5903

Website: www.aqua-track.ca

* We manufacture, distribute, and retail on-line standard design and custom made non-slip bathtub and shower mats.

BRUELL CONTRACTING INC.

Voting Member: Cindy Jordan
67 Gibson Street
North Bay, ON P1B 8Z4
Phone: 705-474-3921

Fax: 705-474-6798

Website: www.bruellcontracting.ca

* Road maintenance, construction, street sweeping, flushing, surface treatment and equipment rental.

DEGAGNE CARPENTRY

Voting Member: Celine Degagne
452 Quae Quae Road
Corbeil, ON P0H 1K0
Phone: 705-752-4117

Fax: 705-752-2496

Website: www.degagnecarpentry.com

* Custom homes, renovations, additions, interior design/decoration and staging.

EXTEL COMMUNICATIONS

Voting Member: Roger Carr
816 Muskoka Rd. #3 N
Hunstville, ON P1H 1E3
Phone: 800-645-8423

* Extel installs and services business telephone systems, computer networks and cabling systems.

INVESTMENT PLANNING COUNSEL

Voting Member: Greg Briggs
325-101 Worthington St. East
North Bay, ON P1B 1G5
Phone: 705-495-6645

Fax: 705-495-4610

Website: www.ipcc.ca

* Investments, retirement planning, insurance and estate planning.

MAKO INC.

Voting Member: Dylan Allison
693 Fisher Street
North Bay, ON P1B 1L9
Phone: 705-478-9148

Website: www.makographics.com

* We provide large scale printing, vinyl product, graphics, business card, banners, signage, vehicle wraps and promotional material.

RELATIVELY RESPONSIBLE

Voting Member: Jeff Godfrey
North Bay, ON
Phone: 705-493-8110

Website: www.relativelyresponsible.com

* Relatively Responsible offers online marketing services, web design and custom web application development.

REUTEN CONSTRUCTION

Voting Member: Peter Reuten
P.O. Box 638
Powassan, ON P0H 1Z0
Phone: 705-477-5597

Website: www.reutenconstruction.ca

Facebook: www.facebook.com/ReutenConstruction/

* Reuten Construction is a residential construction company (owned and operated by a Red Seal Licensed Carpenter). New home and cottage builds, additions, renovations and improvements in North Bay, Almaguin and surrounding area. Fully insured and WSIB compliant.

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3. Make's a great gift for someone you love!
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5. Tickets are only \$99 with 160 chances to win!
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9. Say "thank you" to someone you care for with a Hospital Lottery ticket!
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THE CANADIAN
CHAMBER
OF COMMERCE

LA CHAMBRE
DE COMMERCE
DU CANADA



Generation Innovation: The Talent Canada Needs for the New Economy

Today's global economy is characterized by accelerating disruption, deepening integration and increasing complexity. To succeed in such a tough environment, Canada needs to develop a society imbued with an innovation mindset and with the skills to match.

In a new report released today entitled *Generation Innovation*, the Canadian Chamber of Commerce outlines recommendations for businesses, governments and post-secondary institutions to follow to lay a path to creating a workforce equipped for innovation and entrepreneurship that can not only adapt, but lead in a changing economy. Individually, no single group can shape national talent development to deliver the best ecosystem for innovation. But through collaboration, businesses, governments and academia can create a variety of sustained talent development models necessary for Canada to not only compete but lead internationally.

Find out more by clicking [here](#) to read the report.



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*(Optional trip to Xi'an, Terra-Cotta Warriors)

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\$2,399 CDN
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Per Person Based on Double Occupancy
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***Add Xi'an trip features for an additional \$200**

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because of
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FROM

MARCH 29 - APRIL 8, 2017

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- 3 meals each day
- Deluxe bus tours
- Fluent English-speaking tour guides
- Entrance fees for attractions

- Price reflects double occupancy
- Add \$500 for single occupancy
- Free bus travel to and from Toronto
- Add \$6,000 to fly business class
- Add \$200 to take Terra-Cotta Warriors itinerary
- Additional tours are available
- Valid passport and visa required
- Free business conference option

Space is limited and reservations are on a first come first serve basis.
A \$300 non-refundable deposit per person is required to hold reservations.
Full balance is due December 15, 2016.

Contact Pamela Therrien at pamela@sudburychamber.ca for more information.

Book with Merit Travel: (705) 564-9990
Laura Kelly x 6904 or Diane Boyer x 6911

merit
...for the experience

As the 13th annual Ontario Economic Summit (OES) came to a close, the Ontario Chamber of Commerce (OCC) unveiled plans to release its future economic agenda for the province. With key leaders from government and business in attendance, the OCC outlined the direction of its new *Ontario Economic Report* (OER), which will reflect the outcomes of the OES and will build upon the resolutions from Ontario Chamber Network's Annual General Meeting each spring.

With the first edition of the *Ontario Economic Report* to be released in February 2017, the OER will be a permanent, annual, institution for the OCC, and will be made up of four pillars:

1. **Business Confidence Survey**, containing self-reported economic data from Ontario's business community and developed in partnership with Fresh Intelligence;
2. **The Economic Prosperity Index**, focused on tracking and measuring economic data that indicates the Government's ability to support business and achieve economic goals over time, developed in partnership with the Canadian Centre for Economic Analysis (CANCEA);
3. **Economic Outlooks**, forecasting the year ahead, with regional data to understand Ontario as provided by Central 1 Credit Union; and
4. **Policy Programs**, outlining the central advocacy efforts for the Ontario Chamber Network in the coming year in order to convene business and government to drive prosperity in the province.

This new annual report will guide OCC policy, support the broader Chamber Network and help shape government policy. It will lead conversations about business in Ontario and inform important public policy decisions for a more prosperous province.

"Ontario businesses are looking for stability and economic certainty," said Allan O'Dette, President and CEO of the OCC. "The *Ontario Economic Report* will offer a detailed roadmap for how government and business can work together to achieve their shared goals. It is important that public policy address the concerns of the business community." The OES is the premiere conference for Ontario's leaders in public policy, politics, and business to convene and discuss how to build and grow Ontario's economy. Discussions at this year's event focused on creating conditions that will establish the province as a global leader in innovation.

Shop Local!

The Ontario Human Rights Commission (OHRC), Nipissing University, and the City of North Bay invite you to join us at:

Thursday, November 24, 2016

8:30 a.m. – 4:00 p.m.

Nipissing University
100 College Drive, North Bay



TAKING IT LOCAL: An update on human rights

This **FREE** one-day event features plenary and concurrent sessions on a variety of human rights topics.

Featured speakers include guests from the OHRC, Nipissing University and the City of North Bay.

Lunch and light refreshments will be provided.

RSVP

Register online by **November 16, 2016** at www.ohrc.on.ca/en/contact/events-registration-form

or by calling Alicia Carr at [416-314-4526](tel:416-314-4526).

Please specify your preferred concurrent sessions.

If you need an accommodation based on a *Human Rights Code* ground to take part, let us know when you register.

Space is limited, so register early!

The Ontario Human Rights Commission (OHRC) and Nipissing University invite you to:

Training on the OHRC *Policy on preventing discrimination based on creed*



Friday, November 25, 2016 9:00 a.m. – 3:30 p.m.

Nipissing University, 100 College Drive, North Bay

This **FREE** one-day event features: An overview of key issues in the new policy including forms of discrimination based on creed, the duty to accommodate creed beliefs and practices, and accommodating Indigenous spiritual practices (new section); and interactive scenario-based learning drawing from legal cases.

Lunch and light refreshments will be provided.

Program delivered in English.

RSVP REGISTER ONLINE BY NOVEMBER 16, 2016

OR BY CALLING ALICIA CARR AT [416-314-4526](tel:416-314-4526)

If you need accommodation based on a *Human Rights Code* ground to attend, let us know when you respond.

Register early! Space is limited.



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* Some conditions apply. Merchant processing cost comparison based on all merchant services processing charges shown on most recent processor merchant statement, excluding 3rd party fees, compliance fees and equipment costs. Limit one gift card per merchant. Please allow 6 to 8 weeks to receive for your MasterCard gift card. This exclusive offer is valid to new contract merchants only.

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Shop Local

This holiday season...support your colleagues in business!

Christmas Open House

Thursday Nov 17
2 to 8pm



Join us for an evening of :

- Door Prizes
- Wonderful Gift Giving Ideas
- Food Sampling of Gourmet and Gluten Free Food
- Store Wide Sale

Special Guest
Erin Giroux with her Arium
Natural Bath & Body Products

Giftware ~ Home Décor ~ Jewellery
Gourmet Specialty and Gluten Free Foods
Unique Teak Root Furniture

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Next to Rug A Roo Flooring

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GIANT TIGER INVITES YOU & A GUEST TO ATTEND OUR

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NOVEMBER 20, 2016

TIME: 6pm-8pm STORE #: 195

GUEST: _____

EMAIL: _____

YES! PLEASE SIGN ME UP FOR THE GT EMAIL CLUB THAT WILL SEND ME WEEKLY DEALS & EXCLUSIVE COUPONS. YOU CAN WITHDRAW YOUR CONSENT AT ANY TIME FROM OUR MARKETING EMAILS.

*Excluding grocery, candy, pet food, health & beauty, cleaning supplies, tobacco, lottery and gift cards

HOME STYLE CHRISTMAS BAKING

Monday to Friday
8:00am to 4:00pm

Let Santa's Elves take care of all your Holiday Baking Needs!

*****DESSERTS*****

ASSORTED COOKIES - \$8.00
CONTAINS 2 DOZ/BOX

- ♦ Shortbread
- ♦ Peanut Butter
- ♦ Oatmeal Raisin
- ♦ Chewy Ginger
- ♦ Chocolate Chip
- ♦ Raspberry Delight

ASSORTED SQUARES - \$14.00
CONTAINS 2 DOZ/BOX

- ♦ Nanaimo Bar
- ♦ Shortbread
- ♦ Date Square
- ♦ Princess Marina
- ♦ Marshmallow Heaven
- ♦ Chocolate Macaroon

\$16.00/Packed 2 Doz

- ♦ Small Buttertarts
- ♦ Peanut Butter Balls

****Quantities May Be Limited****

*****CATERING*****

SANDWICHES - \$25.00/Loaf
(Feeds 10 People)

- ♦ Egg Salad
- ♦ Ham Salad
- ♦ Salmon Salad
- ♦ Turkey Salad

ASSORTED TRAYS - \$30 - \$45

- ♦ Fruit & Dip
- ♦ Vegetable & Dip
- ♦ Assorted Cold Cuts
- ♦ Cheese & Pickle or Cracker
- ♦ Dessert Trays Of All Sizes

SALADS - \$2.00 - 2.50/Serving
All Veggie - Coleslaw - Potato Macaroni - Tossed - Bean Potato & Egg - Caesar - Executive

Contact Us

F-J Dellandrea Place
741 Wallace Road
North Bay, ON P1A 0E6
Tel: 705-476-3280 ext. 223
Fax: 705-476-6918
homestylecafe@communitylivingnorthbay.org
Place Orders Online @ www.homestylecafe.ca

Shop Local this holiday season....support your colleagues in business!

The Salvation Army
KETTLE KICK OFF
BAGGED LUNCH ORDER FORM
\$5 per lunch, Please pre-order for 5 or more bags
Pickup at the North Bay Chamber of Commerce

Number of lunches Requested: _____

Business/Individual Name: _____

Contact Individual Name: _____

Phone Number: _____

* Free Delivery for orders of 20 bagged lunches or more! *

With Special Thanks To:
North Bay & District Chamber of Commerce
Community Living North Bay

For More Information Contact: John_Dobbs@can.salvationarmy.org

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Community Living North Bay

For More Information Contact: John_Dobbs@can.salvationarmy.org

Send in your unique gift items or upcoming specials and we will feature them in an upcoming Shop Local issue

The Davedi Club
Presents
The Annual Small Business Christmas Party
Friday December 9 2016
NO GROUP TOO SMALL or TOO LARGE

Buffet Menu Includes
Cassav Salad | Cole Slaw
Kale Salad | Crab Salad
Assorted Platters
Lasagnas
Even Roasted Turkey with Stuffing & Cranberries
Glazed Ham
Creamy Mashed Potatoes
Green Beans Almandine | Honey Glazed Cavrots
Buns | Butter
Dessert Buffet
Coffee and Tea

Cocktails — 6:00 pm
Dinner — 7:00 pm
Dancing — 9:00 pm

Music by Rebecca Pascall Music

\$39.80 per person (plus HST)
For more information, or to reserve your tickets
Call: 474-4190 Fax: 474-8916
Email: manager@davediclub.com **MENU MAY BE SUBJECT TO CHANGE**

WHERE THERE'S A NEED THERE'S A LION
100 YEARS OF SERVICE

Lions Children's Christmas Telethon
Saturday, December 3, 2016

Time: 2:00 pm to 11:00 pm
Cogeco Channel 12 and 700
Livestreamed in HD at www.canadoretv.com
Broadcast on CKAT 600

Donations will be accepted by calling 705.472.4420 the day of the Telethon or through PayPal on our website www.lionschildrenstelethon.com

This event supports families and children in need at Christmas in the areas of Astorville; Corbell; Bonfield; Mattawa; Callander; Powassan; Trout Creek; Sundridge; Burk's Falls; Kearney; Arnstein and Restoule.

NORTHGATE

Santa IS COMING!
NOV 19TH / 11 AM

Shop Local this holiday season....support your colleagues in business!

ADORO

olive oils and vinegars

CORPORATE GIFTS!

- ~ Custom Baskets ~
- ~ Assorted Sample Packs ~
- ~ Perfect for every budget ~
- ~ Bulk Business Discounts Available ~



Board's Northern Nectars

Bee Sweet to your hive this Holiday Season!
Buzz Board's Honey Farm. Let's talk Holiday Gift Specials.
BEE HAPPY! Call today to start planning!

www.boardshoneyfarm.com/services/corporate-gifts
705-729-2939 or shop@boardshoneyfarm.com

Jack Lockhart Art Gallery

Huge selection of paintings
- oils, watercolours, acrylics - or
Have Jack do a special painting for you

Bea's Stained Glass Studio

A great idea for "Christmas" have
Bea create a beautiful piece of
stained glass for home or office.

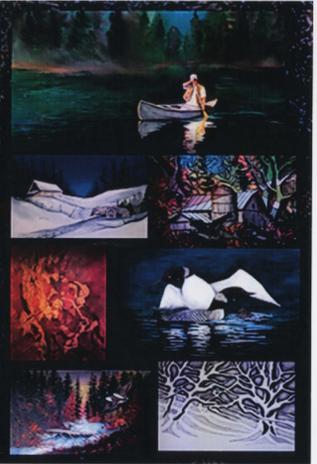
28 Vermont Crescent

705-474-7725 or 705-497-4507

email bea.lockhart@sympatico.ca

www.jacklockhart.com

email j.lockhart@sympatico.ca



Friday, November 25th, 6-9pm

christmas walk

downtown

28th Annual Old Fashioned Christmas Walk

Enjoy "SANTA'S VIEW" of the downtown -
Bucket rides Courtesy of North Bay Hydro

Enjoy our beautiful and bright decorative snowflake lighting!

Fun for everyone: music, sleigh rides, free snacks and refreshments!

ENJOY A WEEKEND DOWNTOWN:

Sun, Nov 20th - Annual Santa Claus Parade starts at noon!

Fri, Nov 25th - Rail Jam 2016 at Cheapskates 5-8pm

Fri, Nov 25th - Christmas Walk 6-9pm

www.downtownnorthbay.ca



WALLBRIDGE WALLBRIDGE
TRIAL LAWYERS

Scotiabank



NIPISSING
UNIVERSITY
STUDENT ALUMNI



TD Canada Trust

In Northgate
Nov. 6 - Dec. 24



Lots of wonderful,
unique gift ideas!

2017 Memberships Now Available
Pre-Season Discounts
Until December 31st

207 Osprey Cres., Callander, ON
(705) 752-5225

www.ospreylinksgolf.com info@ospreylinksgolf.com

OspreyLinks



Shop Local this holiday season....support your colleagues in business!

Have a Holly Jolly Handmade Holiday!



Art on Main
171 Main St W
Downtown, North Bay
www.artonmain.ca
705-840-1753
December Hours:
Mon-Wed 10-5
Thu & Fri 11-6
Saturday 10-5

art on main
downtown artists' collective

Gifts for every taste and budget!

Pottery • Baskets • Cards • Soaps • Woodwork
Jewellery • Weaving • Wire Sculpture • Paintings
Prints • Metalwork • Photography

Check us out and enter a draw to win a \$50 Gift Certificate!
No purchase necessary.

The Alex Buressne Gallery Presents...
"Petit Noel: Exhibit & Sale"

An Exhibition Where Nothing Is Bigger Than 20 x 20!
Makes Gift-Giving Easy While Supporting
Local & Area Artists

OPENING RECEPTION:

Saturday, November 19th, 2016 2:00 - 4:00

Exhibit continues until December 17th, 2016

Located in the same building as the Callander Bay Heritage Museum
107 Lansdowne St. E., Callander, ON
HOURS: Thurs. Fri. Sat. — 10:00 to 5:00
705-752-2282 x 502
museum@callander.ca
www.mycallander.ca/gallery



Great gifts for the whole family! Also
check out the camps, PD days, Corporate
passes, Ski Instructions and more....

Season Passes 2016-2017

| | Hill Upgrade Fund | Full Price |
|--|-------------------|------------|
| Child (5 & Under) | | \$44 |
| Novice (6 - 8 Yrs) Anytime Pass | \$10 | \$266 |
| Anytime Pass | \$10 | \$354 |
| Weekday Pass | \$10 | \$266 |
| Shared Parent Pass (see below) | \$20 | \$354 |
| Out of Town Pass (see below) | \$10 | \$222 |
| Family Season Pass - Immediate Family/Same Household | | |
| | Hill Upgrade Fund | Full Price |
| Family of 3 | \$20 | \$841 |
| Family of 4 | \$20 | \$974 |
| Family of 5 + | \$20 | \$1107 |
| Park Pass - Required to use the Terrain Park (Lift ticket also required) | | |
| \$14.00/season | \$5.00/day | |

All applicable taxes are extra

Shrine Christmas Cakes, Shortbread, Truffles and Puddings



A - Chocolate Truffles \$9.00 B - All Butter Shortbread \$8.00 C - Cherry Cake \$16.00
D - 2lb. Christmas Cake \$14.00 E - 3 lb. Christmas Cake \$ 18.00 F - Christmas Plum Pudding \$9.00

These delicious Christmas goodies make great gifts for your staff, friends and business clients
Available at the North Bay Rorab Shrine Club at 705-472-3650 and after Nov. 12, also available at
Northgate Shopping Centre or the North Bay Mall
North Bay RORAB SHRINE CLUB, 1260 Brooklee St. 705-472-3650



A Night You
CAN'T MISS..!

THE
EMPIRE

Festival of Trees

Saturday, Nov. 26th
EMPIRE LIVING CENTRE

Live
Music by



Good Vibrations

MUSIC 4 - 6

LIVE AUCTION 6 - 7

MUSIC 7 - 9

FREE ADMISSION - CASH BAR

100% PROCEEDS SUPPORTING
NORTH BAY REGIONAL HEALTH CENTRE -
SENIOR'S PROGRAMS.



Gift Baskets
great for any
occasion!



2621 Trout Lake Road
North Bay, ON