



# Chamber News

**Advocacy ~ Connections ~ Growth ~ Value**

## Notes from December's Board Meeting

Mayor Al McDonald performed the swearing-in ceremony of the 2016 board of directors at the meeting held on December 10th, 2015.

Immediately following the swearing-in, the executive was elected for 2016. Mr. Jake Lacourse will continue as President for 2016. Vice Presidents are Brad Gavan and Charles Elliott with Paul Daigle as Treasurer. Also on the executive are Past President John Strang and Executive Director Patti Carr. The 2016 board also includes, Tanya Bedard, Gisele Cousineau, Anna Iati, Natasha Penn, Peter Rooney, Irene Smit, Kyle Thomas and Ed Valenti.

It was a pleasure to have Renzo Silveri and Rick Miller attend the board meeting. Mr. Miller provided more of the technical background of the importance of the Laurentian Ski Hill sewer extension for development of not only the residential opportunities, but the current challenges of those living in the area for years, as well as the City's Airport Industrial Park that requires these services to be appropriate if we are to attract any businesses in that area. Mr. Silveri is one of those developers that

wouldn't be able to place one of his businesses there as it would require a large amount of water and sewer services that cannot be accommodated by the current old infrastructure. Secondly, Mr. Silveri had been to council advising that his residential development would be unable to move forward in the future if the infrastructure isn't enhanced, as it already has issues from the long-standing current taxpayers that live in that area.

This capital project is slated in the City's 2016 budget and the Chamber wanted to ensure that council would move forward with this project. We believe there is a solid backing for this specific project in the City's budget process and it makes sense to move it forward now. The biggest misunderstanding in the community is that the developers do pay for the infrastructure at their subdivision or development, but the services at least need to be at the road to connect to. This project is of upmost importance to the current users that have issues with the over-serviced old infrastructure, and subsequently, development needs to prepare in advance for the

upswing in the economy. Planning, permits, zoning, etc for developers takes at minimum of one to two years after the City's services are completed to be considered "shovel ready".

As such, a resolution was unanimously approved by the board, and a letter was sent the Council of the City of North Bay (*see page 5 for the letter*).

President Jake Lacourse thanked the board for electing him to continue as President for 2016. Mr. Lacourse reiterated the accomplishments of the past year that included our move, restructuring the board to 13 directors, changing our url to nbdcc.ca as a better inclusion of the "district", presentations at the outlying municipalities, a rebrand for the Chamber and much more. Items of interest for the board moving forward this year include our primary goal of advocacy for the members, the incorporation of Tourism North Bay and hiring a Tourism Officer, a communications and marketing plan, maximizing events such as the golf tournament and Evening of Excellence, and added value for members.

## Business After Hours 2016

Mark your calendar!

**January 28, 2016**

4:30 pm to 7:00 pm



### Chartwell Barclay House Retirement Residence

600 Chippewa Street West



**February 18, 2016**

4:30 pm to 7:00 pm



107 Shirreff Avenue



Please visit the [Events Calendar](#) for more events throughout the year

## INSIDE THIS ISSUE

- Congratulations Kyle Thomas, our Young Professionals representative on the 2016 board of directors.
- Do you have job postings you want to fill?
- Tourism North Bay - like us on Facebook
- Interested in a Mystery Shopper Program?



**On behalf of the board of directors & staff**  
wishing all members and their families...

**A very MERRY CHRISTMAS**  
**and a happy and prosperous NEW YEAR!**

## 2016 Board of Directors

### Executive:

President Jake Lacourse  
Vice President Brad Gavan  
Vice President Charles Elliott  
Past President John Strang  
Treasurer Paul Daigle  
Executive Director Patti Carr

### Directors:

Tanya Bédard  
Gisele Cousineau  
Anna Iati  
Natasha Penn  
Peter Rooney  
Irene Smit  
Kyle Thomas  
Ed Valenti

### Staff:

Sue Adams  
Executive Assistant

Nina Nordbeck  
Membership Sales

Carol Porter  
Get Trained Workers -  
Nipissing Coordinator

### North Bay & District Chamber of Commerce

205 Main Street East  
North Bay, ON P1B 1B2  
Tel: 705-472-8480  
Fax: 705-472-8027  
Website: [www.nbdcc.ca](http://www.nbdcc.ca)



### CHAMBER NEWS

is a publication of the North Bay and District Chamber of Commerce. Advertisements and the views expressed herein are not necessarily endorsed by the Chamber, its Board of Directors, staff or its membership.

## Committee Volunteers 2016 Chamber Committees

Committees for the North Bay & District Chamber of Commerce fall under the four priority pillars: Advocacy, Connections, Value and Growth.

Advocacy - Policy and Advocacy at all levels of government.

Connections - Special Events, Awards, Small Business Week, Golf Tournament, etc.

Value - Membership & Membership Value, Member engagement, and the Young Professionals.

Growth - Community Development & Economic Opportunity (ad hoc committees as required)

If you are interested in participating on any committee, please send Patti at the Chamber an email and provide your areas of interest.

[CLICK HERE](#) to email Patti now.



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**Chamber's Holiday office hours are:**

Monday, December 21st to Wednesday, December 23rd  
9:00 am to 4:00 pm

Thursday, December 24th - 9:00 am to 2:00 pm

Closed - Christmas Day thru Sunday, January, 3rd, 2016

Regular hours starting Monday, January 4th, 2016  
Monday to Friday - 9:00 am to 4:00 pm

If we are closed and you need immediate assistance, feel free to contact me at [Patricia@nbdcc.ca](mailto:Patricia@nbdcc.ca) or 705-498-8181

Focus On...

# The Young Professionals

## Check out our Young Professional of the month, Kyle Thomas!



On behalf of the 2016 board of directors, we would like to congratulate Kyle Thomas as the Young Professionals representative on the board.

Kyle was born and raised in North Bay and graduated with a Bachelor of Business Administration degree from Nipissing University in 2013, streaming in marketing and organizational studies. After graduation, he worked at The Business Centre Nipissing Parry Sound Inc. for 2 years administering a variety of youth entrepreneurship programs such as Summer Company and Starter Company. Kyle is now the Eastern Regional Manager for the In.Business Program through the Purdy Crawford Chair in Aboriginal Business Studies in partnership with Nipissing University. Kyle has been an active member of the Chamber for 2 years by joining the Young Professionals Committee, attending YP Dinner Clubs and as many Business After Hours as possible.

We certainly welcome Kyle as our Young Professional representative for the 2016 board of directors!

*If you know of someone deserving to be recognized as our Young Professional of the Month, please contact Patti by email: [Patricia@nbdcc.ca](mailto:Patricia@nbdcc.ca) or by phone: 705-472-8480.*

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Connections  
Growth  
& Value***



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or email [president@wasiski.com](mailto:president@wasiski.com)

**[www.wasiski.com](http://www.wasiski.com)**



## **HOME STYLE CHRISTMAS BAKING**



**Monday to Friday  
8:00am to 4:00pm**

*Let Santa's Elves  
take care of all your  
Holiday Baking  
Needs!*

### **\*\*\*DESSERTS\*\*\***

#### **COOKIES - \$8.00/2 Doz**

- Shortbread
- Peanut Butter
- Oatmeal Raisin
- Chewy Ginger
- Chocolate Chip
- Raspberry Delight

#### **SQUARES - \$14.00/2 Doz**

- Nanaimo Bar
- Shortbread
- Date Square
- Princess Marina
- Marshmallow Heaven
- Chocolate Macaroon

#### **TARTS & MORE - \$16.00/2 Doz**

- Small Buttertarts
- Peanut Butter Balls

**NO PRE-ORDERING  
SWEETS  
DURING OCT, NOV, DEC  
PRE-PACKAGED BOXES  
ONLY**

### **\*\*\*CATERING\*\*\***

#### **SANDWICHES - \$25.00/Loaf** (Feeds 10 People)

- Egg Salad
- Ham Salad
- Salmon Salad
- Turkey Salad

#### **ASSORTED TRAYS - \$30 - \$45**

- Fruit & Dip
- Vegetable & Dip
- Assorted Cold Cuts
- Cheese & Pickle or Cracker
- Dessert Trays Of All Sizes

#### **SALADS - \$2.00 - 2.50/Serving**

- All Veggie - Coleslaw - Potato
- Macaroni - Tossed - Bean
- Potato & Egg - Caesar - Executive

#### **Contact Us**

F-J Dellandrea Place  
741 Wallace Road  
North Bay, ON P1A 0E6  
Tel: 705-476-3280 ext. 223  
Fax: 705-476-6918  
[homestylecafe@communitylivingnorthbay.org](mailto:homestylecafe@communitylivingnorthbay.org)  
[www.communitylivingnorthbay.org](http://www.communitylivingnorthbay.org)



Any sales?  
Upcoming Events?  
Add @nbdcc to  
your "tweet" and  
we will "re-tweet"  
to all of our  
followers.





**705-475-0999**

DINE IN • PICK UP • DELIVERY  
Monday to Sunday 3:30p.m. to 9:00p.m.

## CHRISTMAS GROUP SPECIALS\*

THE BIGGER  
THE GROUP,  
THE BIGGER  
THE DISCOUNT.

BUY ONE GET ONE 20% OFF • BUY TWO GET ONE 35% OFF • BUY THREE GET ONE 50% OFF  
BUY FOUR GET ONE 65% OFF • BUY FIVE GET ONE 80% OFF • BUY SIX GET ONE 90% OFF  
BUY SEVEN GET ONE FREE \*PLEASE REFER TO NIPissing READER TO GET DISCOUNT.

### ALL YOU CAN EAT Japanese - Thai - Chinese Vietnamese - Korean



The largest variety of Asian Cuisine can be found at  
**180 Shirreff Ave, North Bay, ON P1B 7K9**  
(Next to Lefebvre's Source for Adventure)

## Chamber Value highlighting THE MYSTERY SHOPPER PROGRAM



Competitactics in partnership with the Canadian Chamber of Commerce provides a national professional program for Mystery Shopper. For more information [CLICK HERE](#).

The Value Committee of the North Bay & District Chamber of Commerce

can provide a more informal Mystery Shopper for the members as well. A Mystery Shopper is a member of the committee "posing" as a shopper in your establishment to determine the quality of service they receive. Business owners or managers can receive an informal report providing the positives and negatives of their shopping experience.

We want YOUR opinion! Is this something you would be interested in having for your business? The poll is on the Chamber website - [click here](#) to provide your answer. You are also welcome to use the more formal process with Competitactics, a professional program with special rates for Chamber members.



North Bay & District  
Chamber of Commerce

205 Main Street East

North Bay, ON P1B 1S2

T: 705.472.8480

F: 888.249.8998

E: [info@nbdcc.ca](mailto:info@nbdcc.ca)

W: [www.facebook.com/nbdcc](http://www.facebook.com/nbdcc)

@nbdcc

December 11, 2015

Mayor Al McDonald and Council  
City of North Bay  
P.O. Box 360  
North Bay, ON P1B 8H8

Via email to the City Clerk, Cathy Conrad

Your Worship and Council Members,

As you are aware, the North Bay & District Chamber of Commerce fully supports development and infrastructure improvements as a vital opportunity for future planning and growth. The concern is that Council has been reconsidering certain projects. From a business standpoint, businesses normally make strategic investments in a downturn to prepare for growth when the economy is in rebound; which ensures they are ready to be competitive and ahead of the competition.

As such, one significant project that is being discussed for 2016 is critical for a number of reasons. The Laurentian Ski Hill Sewer extension project cannot wait any longer and needs to be a part of the 2016 capital spend. Not only is it inadequate for the current users, the City is on record for prioritizing the Airport Industrial Park as the growth area for business attraction; however it is deemed only light industrial and as such limits opportunities on what types of businesses can actually be accommodated.

At recent council meetings, developers also have opportunities in that are for housing developments but with one caveat, that the sewer extension is a must from a planning standpoint to allow their projects approval.

Last evening, the board of directors of the North Bay & District Chamber of Commerce passed the following resolution:

**WHEREAS** the North Bay & District Chamber of Commerce supports economic growth in the region;

**AND WHEREAS** the Chamber sees benefit to capital projects and infrastructure improvements in the region for businesses;

**AND WHEREAS** we've listened to developers that have given expertise, specifically on the debated \$4.2 million Laurentian Ski Hill sanitary sewer trunk extension, planned for 2016;

**AND WHEREAS** the City of North Bay has determined that the North Bay Airport Industrial Park is the prime area for business expansion in the future;

**AND WHEREAS** the Airport Industrial Park is currently restricted to light industrial;

**AND WHEREAS** developers are business people eager to provide opportunities for businesses and home owners, and more specifically choice for their employees to live in the region;

**AND WHEREAS** the area of Airport Hill already recognizes the challenges that businesses and residences face in regards to the much needed upgrade and infrastructure requirements the area is in need of to not only improve the inadequate services that are currently in place, but the need for the services to allow for future growth;

**AND WHEREAS** Councillors and the community need to be reminded that this is the responsibility of the City of North Bay to provide the services and maintain the services to the roadway; **AND THAT** developers are already responsible for the services into any business build or residential development, at their cost, but the City's services must first reach the road access and be adequate for any development;

**AND WHEREAS** Councillors and the community need to be reminded that "shovel ready" for their services, is not the same as developers building timelines on the subject properties and as such may take a few more years to acquire the proper permits, zoning, and so forth to be actually "shovel ready" on the subject property(ies);

**AND WHEREAS** these developers are well aware of the business climate and housing market, and look to the future where development can occur in the future and is most practical;

**THEREFORE BE IT RESOLVED** that the North Bay & District Chamber of Commerce supports council in approving moving ahead with this important Ski Hill sanitary sewer expansion in 2016 for both the current users that require the upgraded service now and for future expansion to the Airport Industrial Park that is so noted as being the prime location for attracting new businesses.

We look forward to a positive response from Council for this project through the 2016 budget process.

Sincerely,

NORTH BAY AND DISTRICT  
CHAMBER OF COMMERCE

Jake Lacourse  
President

[www.nbdcc.ca](http://www.nbdcc.ca)

The voice of business in North Bay and area since 1894!



[www.nbdcc.ca](http://www.nbdcc.ca)

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# A warm welcome to our **NewMembers**

## BACKWOODS GUNSMITHING-ARMS LTD.

Voting Member: Darren Cropper

250 Yonge St.

Bonfield, ON P0H 1E0

Phone: 705-477-4554

Website: www.backwoodsguns.ca

\* Licensed gunsmith, sales of restricted and non restricted firearms, ammunition, certified cerakote applicator (ceramic finish) Canadian member of chief of police.

## JUST LED US

Voting Member: Darryl Nelson

North Bay, ON P1A 1P3

Phone: 705-303-3797

Fax: 705-476-6912

Website: www.justledus.com

\* Just Led Us is a clean tech company who provides a green, student friendly learning environment creating an awareness through products features such as various leading edge LED lighting including residential, commercial, gardening technologies as well as other health related products.

## NORTHBAYNOW.CA

Voting Member: Ryen Velduis

North Bay, ON P1B 5L7

Phone: 705-358-6835

Website: www.northbaynow.ca

\* Local, web-based news service.

## PARKER'S INDEPENDENT GROCER

Voting Member: Stuart Parker

1 Laurentian Ave.

North Bay, ON P1B 9T2

Phone: 705-472-8866

Fax: 705-472-8137

\* Grocery retail

## UNMANNED TECHNOLOGY

Voting Member: Raymond Belec

21 Hawthorne Dr.

Restoule, ON P0H 2R0

Phone: 705-498-1035

Website: www.unmannedtechnology.ca

\* Aerial Imaging (mining and forestry). Manufacture and repair unmanned aerial vehicles. UAV pilot certification and training.

# Shop Local!



## Happy Holidays!

## Take the time to enjoy with family and friends.

## Your Hospital Lottery

**Bi-Weekly Prizes**  
of \$500, \$300, \$200 cash and 2 \$50 gift certificates

## 3 Bonus Prizes

**2 Bonus Draws - with Mayne Travel**

All-inclusive trip for 2\* valued at **\$2,500** to Cuba or Orlando Rental Home trip for family of 4\*\* valued at **\$2,800**. (Each trip option can be redeemed for a \$2,500 voucher at Mayne Travel or exchanged for \$2,000 in cash)

**1 Bonus Draw of \$1,000 cash**

**Only 1,200 tickets sold!**  
**1 in 9 odds! 135 prizes!**

**Tickets: \$130 each**

For more information visit [www.nbrhc.on.ca/foundation](http://www.nbrhc.on.ca/foundation) click "Purchase your Foundation Lottery Ticket" or call 705.495.8125.

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\*Option 1) Breeze Vacation Cuba package - All-inclusive trip for 2 to the 4-star deluxe resort Breeze Vacation, Cuba includes seven nights accommodation in a junior suite, all inclusive of meals & drinks for two persons, including return airfare from Toronto and taxes with Nollours. \*\*Option 2) Orlando Rental Home package - Orlando Rental Home including basic compact car rental, airfare for 2 adults and 2 children under age 12, seven nights accommodation in a Breeze level 3 bedroom vacation home in Orlando, including return airfare from Toronto and taxes with Sunquest Vacations. In place of the two described trip packages the winner may redeem a voucher for \$2,500 towards any other Vacation Package Tour Operator that Mayne Travel is licensed to deal with. This would include, but not be limited to, Nollours, Transit Holidays, Sunquest, Sunwing and Air Canada Vacations.

Draws take place bi-weekly January 7, 2016 to December 22, 2016. Bonus Draws are held January 7, February 18 and June 23, 2016, 12:00 pm at the Health Centre. Contact the Foundation: 50 College Drive, P.O. Box 2500, North Bay, Ontario P1B 5A4, Tel: 705.495.8125, Fax 705.495.8121.

Charitable Business No.88773 1123 RR001 - City of North Bay License No. M753184

## North Bay Regional Health Centre Foundation Lottery

### 2016 Ticket Purchase Form

Please complete and return to the Foundation to ensure delivery of your ticket.

Name:			
Address:			
City:		Postal Code:	
Home Phone:		Work Phone:	
E-mail:		Fax:	
I would like to <input type="checkbox"/> Receive emails of bi-weekly winners <input type="checkbox"/> Sign up for the Foundation E-newsletter			
Signature:			Date:
Number of tickets:	(130 per ticket)		Personal? <input type="checkbox"/> or Gift? <input type="checkbox"/>

### Please Select One of the Payments Options:

Option 1: <input type="checkbox"/>	<b>2016 NBRHC Payroll Deduction:</b> I would like to pay through a Payroll Deduction. I understand that I can stop this arrangement at any time with written notice to the Foundation before the 2016 draw begins on January 7th. (Payroll Deduction option only available to NBRHC employees and any remaining balance will be deducted if payroll should cease for any reason.)
Option 2: <input type="checkbox"/>	I would like to pay: <input type="checkbox"/> One payment of \$130 per ticket or <input type="checkbox"/> Pay monthly (determined by # of months remaining in 2015) Pay by: <input type="checkbox"/> VISA <input type="checkbox"/> MasterCard Card #: _____ Expiry Date: ____/____/____
Option 3: <input type="checkbox"/>	Please find enclosed my cheque for \$130 per ticket made payable to: <b>NBRHC Foundation</b>
Option 4: <input type="checkbox"/>	I would like to pay \$130 per ticket by Cash. Bring cash to <b>NBRHC Foundation</b> office only 50 College Drive - Pod A2

Lottery Licence No. M753184

### 2017 Lottery Buy Now Opportunity

Please check the box below to sign up for the 2017 Lottery with a \$5/pay deduction. (NBRHC employees only)

Option 5: <input type="checkbox"/>	<b>2017 NBRHC Payroll Deduction:</b> I would like \$5/pay deducted on a continuous basis to pre-pay for my 2017 lottery ticket beginning January 7th, 2016. Any outstanding balance will be deducted during the last pay in 2016.
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North Bay  
Regional Health  
Centre Foundation

Fondation du Centre  
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de North Bay



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North Bay  
Chamber of  
Commerce



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business.

Send us your  
upcoming  
events, so we  
can post  
them on the  
Calendar of  
Events!



To view the calendar,  
[CLICK HERE!](#)





# SPONSOR A STUDENT

Every year, our college students have the opportunity to participate in two Service-Learning trips organized by Canadore College.

In February and March of 2016, students will be travelling for a week to Moose Factory, Ontario and Monti Cristi, Dominican Republic. Students involved in the program facilitate educational activities specific to the community's identified needs and are in turn provided with the chance to learn about new cultures and participate in local customs. The program is an especially unique opportunity for students looking to expand their out-of-classroom experience, and is a great way to enhance a post-graduate resume.



## Contact

Dijana Jukic

705-980-1301 ext. 7003

[djukic@stayrcc.com](mailto:djukic@stayrcc.com)

Varying sponsorship levels available.



# Member Updates

## COMFORT INN NORTH BAY - AIRPORT

Nadia Bergeron  
1200 O'Brien Street  
North Bay, P1B 9B3  
Phone: 705-476-5400  
Fax: 705-476-1295  
Website: [www.comfortnorthbay.com](http://www.comfortnorthbay.com)  
Description: 60 Bedrooms; 80% non-smoking rooms. Complimentary Continental Breakfast; Local calls; Newspaper and Parking. All rooms include High Speed Access; Fridge; Microwave; Hairdryer; Coffee Maker; Iron/Board. One Accessible room. Ground Floor Accessible rooms  
Change Note: New Voting Member

## COMFORT INN NORTH BAY - LAKESHORE

Nadia Bergeron  
676 Lakeshore Drive  
North Bay, P1A 2G4  
Phone: 705-494-9444  
Fax: 705-494-8461  
Web: [www.comfortinnnorthbay.com](http://www.comfortinnnorthbay.com)  
Description: 81 rooms; free Sunshine Breakfast; free local calls; free high-speed internet; drive up patio door rooms; fridge and microwave in every room; wheelchair access; pets allowed  
Change Note: New Voting Member

## DISCOVERY ROUTES TRAILS ORGANIZATION

Jennifer McCourt  
205 Main St. East  
North Bay, P1B 1B2  
Phone: 705-472-8480  
Fax: 705-472-8027  
Website: [www.discoveryroutes.ca](http://www.discoveryroutes.ca)  
Description: Market northern Ontario trails  
Change Note: New Address

## HOLIDAY INN EXPRESS & SUITES

Alison McGraw  
1325 Seymour Street  
North Bay, P1B 9V6  
Phone: 705-476-7700  
Fax: 705-476-7760  
Website: [www.hiexpress.com/northbayon](http://www.hiexpress.com/northbayon)  
Description: 116 Guestrooms & Suites; Free High Internet; Indoor Pool & Fitness Room; Meeting facilities up to 80 people; Upgraded Breakfast Bar  
Change Note: New Voting Member

## RBC ROYAL BANK

Andrew Cliffe  
925 Stockdale Road; 1st Floor  
North Bay, P1B 9N5  
Phone: 705-494-7105  
Fax: 705-494-7155  
Website: [www.rbcroyalbank.com](http://www.rbcroyalbank.com)  
Description: Bank  
Change Note: New Voting Member

## SHOELESS JOES

Jon Blahut  
Suite D1 - 850 McKeown Ave  
North Bay, P1B 8M1  
Phone: 705-495-9335  
Website: [www.shoelessjoes.ca](http://www.shoelessjoes.ca)  
Description: Sports grill bar  
Change Note: New Voting Member



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## Tourism North Bay

is pleased to announce the ability for online bookings now on the new website [www.tourismnorthbay.com](http://www.tourismnorthbay.com) Tourism North Bay is working towards four areas of efforts: a tourism officer, marketing & promotions, product development and bid funding. Tourism North Bay will work closely with the provincial tourism association of Northeastern Ontario to promote additional opportunities for operators and partners in the industry. For more information on NeOnt (Northeastern Ontario Tourism) - please visit: <http://www.northeasternontario.com/>



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[Good News: WSIB  
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- **Efficient.** Online user profile created for each member with access to your price list, order tracking and history, product sourcing and weekly promotions
- **Support.** Award-winning customer service available to assist you with: order placing, product sourcing, tracking, and returns
- **Reliability.** State-of-the-art warehouse facilities utilizing the latest technology to increase order accuracy and improve customer satisfaction
- **Value.** Great ROI - savings through the program will easily offset your member dues
- **Experience.** Over 130 years serving Canadian businesses from coast-to-coast



For more information or to set up an account, contact:

Janice McColeman  
Outside Sales Manager  
705-491-2767  
[janicemccoleman@grandandtoy.com](mailto:janicemccoleman@grandandtoy.com)

[grandandtoy.com/chamber](http://grandandtoy.com/chamber)

[Office Supplies](#) | [Interiors & Furniture](#) | [Print & Documents](#) | [Facility Resources](#) | [Technology](#)

## Canada-Ontario Job Grant

Financial  
support to  
employers  
who wish to  
purchase  
training  
for their  
workforce

- ◊ Provides up to \$10,000 in government support per person for training costs.
- ◊ Available to small, medium and large businesses with a plan to deliver short term training to existing and new employees.
- ◊ Requires employer to contribute one-third of the total costs with additional flexibility for small businesses.
- ◊ Requires training to be delivered by an eligible third party trainer



For further information or to access the  
online application please go to:

**[www.tcu.gov.on.ca](http://www.tcu.gov.on.ca)**

or call:

Yes Employment Services at 705-476-3234

**[www.yesnorthbay.com](http://www.yesnorthbay.com)**

Funding provided by the Government of Canada through the Canada Job Grant  
Programs delivered by the Government of Ontario



[www.nbdcc.ca](http://www.nbdcc.ca)

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## GROUP INSURANCE PLAN FOR ONTARIO BUSINESSES

\* DENTAL BENEFITS  
\* HEALTH CARE  
\* DISABILITY INSURANCE  
\* BEST DOCTORS  
\* LIFE INSURANCE  
\* CRITICAL ILLNESS  
**AND MORE!**



**REQUEST  
A QUOTE**

# GROUP HEALTH INSURANCE PLANS FOR CHAMBER MEMBERS

Chamber members have access to Canada's largest employee benefits plan targeted to small-to-medium sized business.

Introduced over 35 years ago Chambers Plan now provides coverage to over 27,000 firms like yours. Regardless of the size of your organization Chambers Plan can be customized to meet your needs, [Request a quote today](#) and let us show you how we can customize a plan for you.

### Established

Chambers Plan Group Health Insurance has operated continuously for over thirty five years. Your firm's rates will remain stable regardless of claims history. Additionally, Chamber Plan Group Health Insurance is non-cancellable due to any claims experienced by your firm. Your company will never be singled out for a rate increase, ever.

### Local

Your business is unique so your business needs unique coverage. That is why a local Chambers Plan Advisor administers your employee health benefits plan. A [Chamber Plan](#) Advisor is a member of your community. Whether you want to add dental coverage, change or update, or simply ask a question your Advisor is there for you.

### Customizable

Coverage can be tailored to suit your needs. Customize your plan selecting from a wide range of coverage - life, health, dental, disability, critical illness and much more! As well, Chambers Plan members have access to my-benefits® an online management tool. This tool allows you to administer your plan anywhere, anytime.

### Comprehensive

Chambers Plan offers traditional coverage such as life, health, dental and disability, critical illness and so much more. No matter the size of your business we have a comprehensive group [health insurance](#) package for you. Enjoy guaranteed renewal coverage and outstanding service through your local advisor.

### Additional Benefits

Every program comes with access to the Best Doctors® program, a truly valuable resource. The Best Doctors® program helps members get a second opinion and advice from some of the world's leading medical experts in a wide range of medical fields. The Chambers Plan is proud to deliver these services available to every one of your employees. It is just one more example of the value Chambers Plan can provide.

We can find a plan that is right for you! Visit our website today at [www.chamberplan.ca](http://www.chamberplan.ca) to find out why Chambers Plan is Canada's #1 [group health insurance plan](#) for small firms.

North Bay  
Computer  
Doctors

705.845.0714  
sheldon@NorthBayComputerDoctors.com  
1272 Algonquin Ave., North Bay, ON P1B 4X9

See a Member  
first! Support  
your colleagues  
in business.



# Website Advertising

## Special Offer for Chamber Members

### WHAT WILL A WEBSITE AD DO FOR YOU?

#### Helps you with your *marketing*:

- The website ads feature a private tracking area that will allow your company access to information on the number of times the website advertisement was viewed, and how many times it was clicked on.

#### Helps you with your *sales*:

- The banner ad can be linked to the company's own web site if desired, helping to increase your sales.

#### Helps you with your *image*:

- The professional creative team will assist you in creating your ad, for an additional charge.

For more information  
contact the  
North Bay & District  
Chamber of Commerce

205 Main Street East  
North Bay, ON P1B 1B2  
Phone: 705-472-8480

**SIDE BANNER:**  
**225 X 450px**

**\$140 / year**

**BOTTOM AD:**  
**225 X 225px**

**\$100 / year**

### Order your banner ad now!

Company	
Contact Name	
Address	
Phone	
Fax	
Email	

Fill out this form and fax it to the North Bay & District Chamber of Commerce at 705.472.8027 or email [sue@nbdcc.ca](mailto:sue@nbdcc.ca) with your attached banner ad/side ad





Looking for ways to promote your business or event, in an inexpensive way? Try placing an ad in our monthly newsletter, or weekly e-news, sent out to all members & employees!

# Newsletter Advertising

**Affordable Offers for Chamber Members**

## Price List for Newsletter Inserts

Ad Size (height x width)	Price for Members	Price for Non-Members
2 pages (2@ 10" x 7 3/4")	\$150.00 + HST	\$300.00 + HST
1 page (10" x 7 3/4")	\$100.00 + HST	\$200.00 + HST
1/2 page (4 7/8" x 7 3/4" OR 10" x 3 3/4")	\$50.00 + HST	\$100.00 + HST
1/4 page (4 7/8" x 3 3/4")	\$30.00 + HST	N/A
Business Card (2" x 3 1/2")	\$20.00 + HST	N/A

**Deadline for advertising: 2nd Thursday of each month**

## Price List for Weekly E-News Inserts

(Limited space is available)

Ad Size (height x width)	Price for Members
1/2 page (4 7/8" x 7 3/4" OR 10" x 3 3/4")	\$50.00 + HST
1/4 page (4 7/8" x 3 3/4")	\$30.00 + HST
Business Card (2" x 3 1/2")	\$20.00 + HST

**Deadline for advertising: Monday of each week\***

\*Excludes third week of each month, when newsletter is published

**New members get 50% off their 1st newsletter insert!**  
(within 6 months of joining date)

**Discounts apply for multiple insertions**

**Limited space is available in Weekly E-News**

### Preferred formats:

High quality pdf;  
jpeg; tiff; gif; png;  
Word or Publisher documents accepted as well.

**For more information, or to reserve your space in our next Newsletter or Weekly E-News, contact the**

**North Bay & District  
Chamber of Commerce**

**705-472-8480**

**patricia@nbdcc.ca**