

# NORTH BAY & DISTRICT Chamber of Commerce



*The Regional Tourist Information Centre will close permanently as of this Friday, October 30, 2015*

*Please be advised that the North Bay & District Chamber of Commerce's **new address** as of **Monday, November 2, 2015** will be:*

**205 Main Street East  
North Bay, ON P1B 1B2**  
(phone and fax remain the same)

*Watch for details on our Grand Opening later in November!*



*A huge THANK YOU to TWG Communications on our "new look"!*



***CLICK HERE  
TO SEE THE  
VIDEO!***

**Advocacy  
Connections  
Growth  
& Value**

## MEMBER HIGHLIGHT

### A Different Business Flossophy

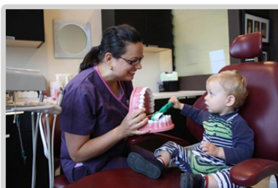
Raised in the north, Chantal began her career in Toronto and went on to work as a dental hygienist in beautiful Switzerland. Chantal, fluent in both French and English, first discovered the importance of communications between patient and care provider.

Returning to Canada, Chantal spent the next 14 years working in dental offices around Toronto before moving to North Bay to raise a family. While the experiences earned at these dental offices were of great value, they also helped her realize that she had a different set of priorities.

It was clear to Chantal that she wanted to offer a different style of dental hygiene care, which is why in 2009 she began doing research into opening her own business. True to her values, Chantal tries to focus her services on open, two-way dialogue. One of the main reasons customers come to her clinic is for the top quality services, such as flexible hours and bilingual care.

Providing top quality service and educating her clients is only one of Chantal's aspirations – she also wants to be an active participant in her community. One of the biggest events she organized was the local Gift from the Heart campaign that involved over 20 of North Bay's businesses volunteering time, transportation and money to operate an oral hygiene clinic for a day to those in need of dental hygiene care.

Chantal continues to operate **Hilltop Dental Hygiene Clinic** in North Bay and is an active member and previous winner of New Business of the year in 2012.



To book an appointment or for more information call Chantal @ 705.478.8584

*October 28, 2015  
Chamber News  
Update*



## EMERGING STRONGER SURVEY 2016

**HOW CONFIDENT ARE YOU AND YOUR MEMBERS IN ONTARIO'S ECONOMY?**

Have you taken the Ontario Chamber of Commerce's latest survey to add your voice to Canada's most credible survey of business opinion.

By taking a moment to complete this short survey, you will be entered into a draw to win **two roundtrip tickets to anywhere Porter Airlines flies.**

**CLICK HERE TO TAKE THE SURVEY:** <https://legerweb.com/emergingstronger>

### Chamber of Commerce Program For All The Office Products And Solutions You Need

Specialized program extends more choices and deeper savings  
Through the purchasing power of the Chamber of Commerce, we are able to provide a specialized program that extends preferred pricing to all qualified members.

#### Advantages of Grand & Toy Partnership:

- **Savings.** Up to **85% OFF** over 7,500 quality office products
- **Consolidate & Save.** Extensive selection across a wide array of product categories including: office supplies, technology, furniture, facility supplies, print and promotional products.
- **Convenient and Simple.** Multiple methods of ordering: online, e-mail and phone.
- **Efficient.** Online user profile created for each member with access to your price list, order tracking and history, product sourcing and weekly promotions.
- **Support.** Award-winning customer service available to assist you with order placing, product sourcing, tracking, and returns.
- **Reliability.** State-of-the-art warehouse facilities utilizing the latest technology to increase order accuracy and improve customer satisfaction.
- **Value.** Great FCI - savings through the program will easily offset your member dues.
- **Experiences.** Over 150 years serving Canadian businesses from coast-to-coast.



For more information or to set up an account, contact:

Janice McColeman  
Outside Sales Manager  
705-481-2187  
[janicemccoleman@grandandtoy.com](mailto:janicemccoleman@grandandtoy.com)

[grandandtoy.com/chamber](http://grandandtoy.com/chamber)

Office Supplies | Interiors & Furniture | Print & Documents | Facility Resources | Technology



**Now booking  
2016/2017**

*Looking for a great way to  
showcase your business?*

**Host a  
Business After Hours!**

**Give us a call:**

**705.472.8480**

The Nipissing University  
Student Union invites you to...



## The Shine Gala

Join us for a night of live music, a silent auction, and a 100 Mile Dinner,  
highlighting the produce and products from many of the vendors  
of the North Bay Farmer's Market.

Saturday, November 14th, 2015  
Cocktail hour at 6pm • Dinner served at 7pm

The Wall Bar & Grillhouse  
100 College Drive  
Nipissing University

\$85 per person • \$150 per couple

\$550 table for 8 guests

Semi-formal attire

To purchase tickets the contact is  
705-474-3461 x. 4801 or [info@nusu.com](mailto:info@nusu.com)

Please RSVP by October 30th, 2015

For more information regarding the gala, Shinerama, allergies,  
accessibility or dietary requirements please contact:  
Madison Byblow 705-474-3461 x. 4185  
[vpexternal@nusu.com](mailto:vpexternal@nusu.com)

This event is a charitable fundraiser to raise funds and  
awareness for Cystic Fibrosis Canada in conjunction with Shinerama.



Do you send out your daily  
specials.....or do you have a sale  
or discount happening that you  
send out on Twitter? Add  
@nbdcc to your "tweet" and  
we will "re-tweet" to all of our followers.

Whether it's a daily lunch special or an  
upcoming sale, please add the  
Chamber and we will help  
getting the word out.  
It's that easy!



**Shop Local!**  
**Support your**  
**colleagues**  
**in business.**

# 26th Annual SMALL BUSINESS WEEK



\* Small Business Week is a trademark of BDC

## *Bell Evening of Excellence Awards!* *The award goes to:*



Business of the Year 16+ employees went to Frances McParland  
and her team at **Blue Sky Personal Support Workers Limited**.  
The award was presented by Sandy McDonald of Bell.



Business of the Year 6 to 15 employees was presented to  
Khouri Long of **Cor Maximus**.  
The award was presented by One Stop Solutions.







## Drivers needed.

Did you know that the simple act of driving your car can help cancer patients in our community? For one in five cancer patients in Ontario, transportation to treatment is just one of the many challenges they face on their road to recovery.

You can help provide rides to life-saving treatment appointments. Become a volunteer driver today.

Volunteer today at [cancer.ca/wheelsofhope](http://cancer.ca/wheelsofhope)

North Bay & District Community Office

Contact: Debbie Marson, Volunteer Engagement Coordinator

[dmanson@ontario.cancer.ca](mailto:dmanson@ontario.cancer.ca) 888-208-2125x3737 / 705-472-9072x3737

Neighbours driving neighbours



## And the award goes to (continued)...



Business of the Year 1 to 5 employees went to Daniel and Jodi Maxwell of **Maxwell Pottery**. The award was presented by President Paul Daigle and Manager Denise Sherritt of The Business Centre Nipissing Parry Sound.

## ONTARIO'S #1 HEALTH CARE BENEFITS UP TO 50 EMPLOYEES



Chambers of Commerce  
Group Insurance Plan®

**REQUEST A QUOTE**

GROUP AUTO AND HOME INSURANCE

economical SELECT® | your group advantage®



## One call could put YOU in the DRIVER'S SEAT!

Discover the savings you may get on quality auto and home insurance and be entered for a chance to WIN one of six new vehicles or a \$100 gas card.



Prizes may not be exactly as shown.

Call for a quote.  
705-472-5950  
[kennedyinsurance.ca](http://kennedyinsurance.ca)

North Bay  
Chamber of  
Commerce

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INSURANCE BROKERS INC.

Visit [selectsweepstakes.com](http://selectsweepstakes.com) for more details.

The Economical brand includes the following property and casualty insurance companies: Economical Mutual Insurance Company, Perth Insurance Company, Waterloo Insurance Company, The Missisquoi Insurance Company, Federation Insurance Company of Canada. Economical Select® is underwritten by Waterloo Insurance Company. Due to government insurance plans, Economical Select does not offer auto insurance in British Columbia, Saskatchewan or Manitoba. Economical Select does not offer insurance in Newfoundland and Labrador, Northwest Territories, Nunavut or Yukon. The agreement between Economical Select and your group sponsor may be terminated in accordance with its terms. Upon such termination, Economical Select will continue to provide the program to existing policyholders until their respective renewal dates. No purchase required. Contest begins April 1, 2015 at 12:01 a.m. ET and closes March 31, 2016 at 11:59 p.m. ET (earlier closing dates for some prizes). Open to Eligible Group members who are legal residents of Canada over the age of majority in their province/territory of residence at entry. Limit 1 entry and 1 grand prize per person. For the Sponsor's privacy policy see: [economicalinsurance.com/privacy](http://economicalinsurance.com/privacy). For full rules visit: [selectsweepstakes.com/rules](http://selectsweepstakes.com/rules). ©2015 Economical Insurance. All rights reserved. All intellectual property, including but not limited to Economical® and related trademarks, names and logos are the property of Economical Mutual Insurance Company and/or its subsidiaries and/or affiliates and are registered and/or used in Canada.



Not-for-Profit of the Year was presented to Board Members: Guido Verrillo, Nancy Partridge, Luc Lalonde, and Jean Jamieson of the **North Bay Regional Health Centre Foundation**. The award was presented by North Bay Hydro.



Innovation Award went to **Metso Minerals Canada Ltd.** The award was presented by Canadore College.



[www.nbdcc.ca](http://www.nbdcc.ca)



*And the award goes to (continued)...*

## Your Hospital Lottery

### Bi-Weekly Prizes

of \$500, \$300, \$200 cash and 2 \$50 gift certificates

### 3 Bonus Prizes

#### 2 Bonus Draws - with Mayne Travel



All-Inclusive trip for 2\* valued at **\$2,500** to Cuba or Orlando Rental Home trip for family of 4\*\* valued at **\$2,800**. (Each trip option can be redeemed for a \$2,500 voucher at Mayne Travel or exchanged for \$2,000 in cash)

#### 1 Bonus Draw of \$1,000 cash

**Only 1,200 tickets sold!**  
**1 in 9 odds! 135 prizes!**

**Tickets: \$130 each**

For more information visit [www.nbrhc.on.ca/foundation](http://www.nbrhc.on.ca/foundation) click "Purchase your Foundation Lottery Ticket" or call 705.495.8125.



Gift cards sponsored by:

Apotex | Best Western - Farnia | Dirty Rydz | Modern College of Hairstyling & Esthetics  
Parker's Your Independent Grocer | Shoeless Joe's Sports Grill | St. Louis Wings Bar & Grill

\*Option 1) Bonuses: Vacationers Cuba package - All-Inclusive trip for 2 to the 4-star deluxe resort (Brezales Vacations, Cuba includes: seven nights accommodation in a junior suite, all inclusive of meals & drinks for two persons, including return airfare from Toronto and taxes with Nollours. \*\*Option 2) Orlando Rental Home package - Orlando Rental Home including basic compact car rental, airfare for 2 adults and 2 children under age 12, seven nights accommodation in a 3-bedroom vacation home in Orlando, including return airfare from Toronto and taxes with Sunquest Vacations. In place of the two described trip packages the winner may receive a voucher for \$2,000 towards any other Vacation Package Tour Operator that Mayne Travel is licensed to deal with. This would include, but not be limited to, Nollours, Transit Holidays, Sunquest, Sunwing and Air Canada Vacations.  
Draws take place bi-weekly January 1, 2016 to December 22, 2016. Bonus Draws are held January 7, February 18 and June 23, 2016, 12:00 pm at the Health Centre. Contact the Foundation: 50 College Drive, P.O. Box 2500, North Bay, Ontario P1B 5M4, Tel: 705.495.8125, Fax: 705.495.8121.  
Charitable Business No. 86773 1123 RR001 - City of North Bay License No. M753164

## North Bay Regional Health Centre Foundation Lottery

### 2016 Ticket Purchase Form

Please complete and return to the Foundation to ensure delivery of your ticket.

Name:			
Address:			
City:	Postal Code:		
Home Phone:	Work Phone:		
E-mail:	Fax:		
I would like to <input type="checkbox"/> Receive emails of bi-weekly winners <input type="checkbox"/> Sign up for the Foundation E-newsletter			
Signature:			Date:
Number of tickets:	(\$130 per ticket)	Personal? <input type="checkbox"/> or Gift? <input type="checkbox"/>	

#### Please Select One of the Payments Options:

Option 1: <input type="checkbox"/>	2016 NBRHC Payroll Deduction: I would like to pay through a Payroll Deduction. I understand that I can stop this arrangement at any time with written notice to the Foundation before the 2016 draw begins on January 7th. (Payroll Deduction option only available to NBRHC employees and any remaining balance will be deducted if payroll should cease for any reason.)
Option 2: <input type="checkbox"/>	I would like to pay: <input type="checkbox"/> One payment of \$130 per ticket or <input type="checkbox"/> Pay monthly (determined by # of months remaining in 2015) Pay by: <input type="checkbox"/> VISA <input type="checkbox"/> MasterCard Card #: _____ Expiry Date: ____/____/____
Option 3: <input type="checkbox"/>	Please find enclosed my cheque for \$130 per ticket made payable to: NBRHC Foundation
Option 4: <input type="checkbox"/>	I would like to pay \$130 per ticket by Cash. Bring cash to NBRHC Foundation office only 50 College Drive - Pod A2

Lottery Licence No. M753164

### 2017 Lottery Buy Now Opportunity

Please check the box below to sign up for the 2017 Lottery with a \$5/pay deduction. (NBRHC employees only)

Option 5: <input type="checkbox"/>	2017 NBRHC Payroll Deduction: I would like \$5/pay deducted on a continuous basis to pre-pay for my 2017 lottery ticket beginning January 7th, 2016. Any outstanding balance will be deducted during the last pay in 2016.
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Success Story of the Year went to **Sofa Communications** with BDC presenting the award.



Young Professional of the Year was presented to Zack Lewis of **Lewis Photography**. The award was presented by Hampton Inn by Hilton.



New Business of the Year was awarded to **The Studio**. Ron Driscoll of CTV presented on behalf of Bell

*Congratulations to all the nominees and award winners for 2015!*



[www.nbdcc.ca](http://www.nbdcc.ca)



# 26th Annual SMALL BUSINESS WEEK



\* Small Business Week is a trademark of BDC

*A special thank you to all our sponsors, without their support, we wouldn't be able to provide such a successful week celebrating businesses in our region. Thank you to Kyle Selle for the videos of nominees & sponsors for the Bell Evening of Excellence Awards. Special thank you goes to Shawn and Pierre of iCAMP - Canadore College for our 'new custom awards'!*

Knock down barriers. Dare to **GROW.**

**Bell**

one stop solutions  
ONLINE MEDIA & MARKETING

**CANADORE**  
college

The Business Centre  
NIPISSING-PARRY SOUND  
turning ideas into enterprises

Hampton  
Jan  
- Hilton

x-height  
Graphics Inc.

Best  
Western

Stantec

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RBC

North Bay & District  
Multicultural Centre

CIBC

NORTH BAY  
WipWare

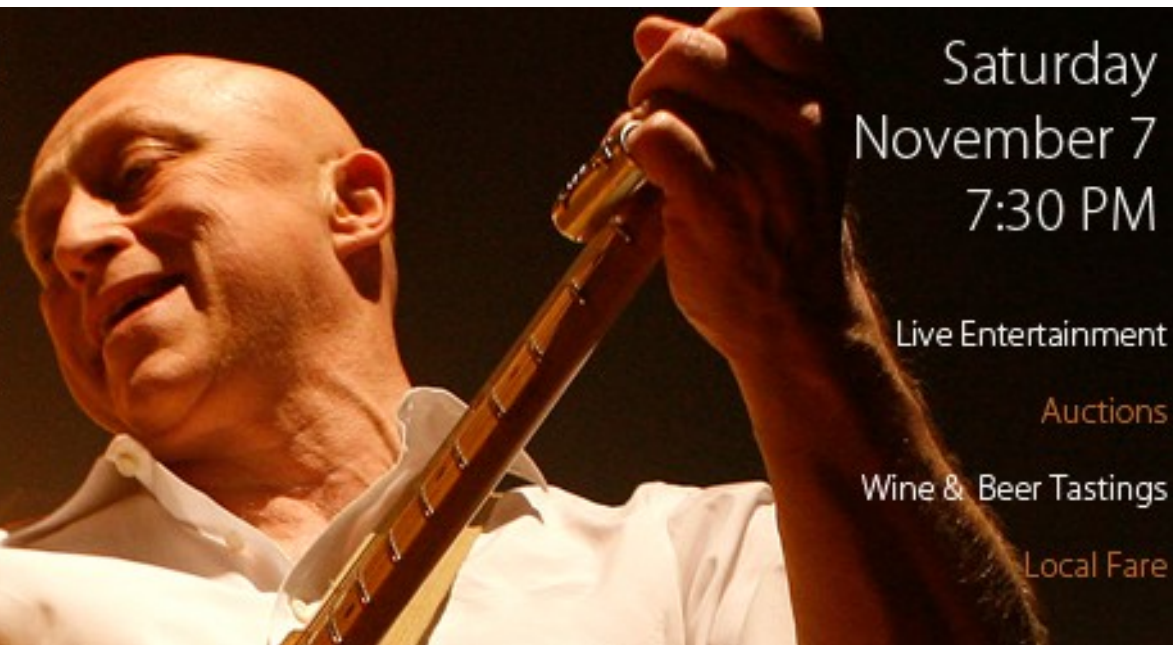
uniongas  
A Service Group Company

100.5  
KISS

PINWOOD PARK

19th Annual  
Wine Gala  
presents  
**DAVID  
WILCOX**

LAST CHANCE  
EARLY BIRD  
\$85 After Oct 4th  
\$110



Saturday  
November 7  
7:30 PM

Live Entertainment

Auctions

Wine & Beer Tastings

Local Fare

## City's Capital Project update for the week of October 26, 2015

**Pinewood Park Sewer** – Labelle flushed the pipe last week but did not have anyone available to video the pipe until this week. Pipe was videoed yesterday and noticed that they had not fully cleaned the pipe the first time due to a hardened silt in the bottom of the pipe and re-flushed it and will re-video once fully cleaned. They found only 3 leaks in the pipe at this time which they believe can be fixed by grout injection. JP said that MX's pipe appears to be in good condition with no leaks and does not appear deflected or out of round. Labelle is currently prepping for Miller Paving who will be paving this Thursday. They also need to bench that one manhole on Lakeshore Drive. By next week, Labelle should be completely demobilized from site.

**John St Bridge** – As mentioned earlier, the Contractor was set back as a result of encountering bedrock to east of the bridge where underground services needed to be upgraded. The bedrock is now removed and they have begun installing the sewer and water and backfilling the bridge. Once bridge is fully back-filled, Belanger will be able to construct the approach slabs and waterproof the deck. Demora (Belanger's sub) is finalizing their block retaining wall design in hopes to begin its installation in the next couple of days which is also required to completely backfill the west side of the bridge to allow the installation of the approach slab. Other remaining works include the removal of all the formwork required for the installation of the deck, installation of the curbs and sidewalks, road construction and paving. Contractor is hopeful everything will be completed within the next 4-6 weeks.

**Ferguson (Phase 2 - Worthington to Fifth)** - Contractor will complete upper and lower binder asphalt lifts at Worthington intersection and side streets. Top lift of asphalt will probably be completed next week, depending on weather. Some sidewalks will be completed this week as well.

**(Phase 3 - Princess to Chippewa)** - Contractor will complete curbs, except around the catchbasins. Granular A for road building will be started after the curb is in place. They may do Chippewa intersection – asphalt removal and curbs on east side. They may do asphalt base coat but that will depend on weather and sub-contractor availability.

**Cedar Hts. Watermain project** - The contractor is planning on finishing up with the commissioning and the connections of the new watermain to the existing. They will continue to build the roadway on College Dr. between the South and North entrances to the Education Complex. The contractor will start the installation of the pathway lighting poles. Paving crews have been scheduled to be on site most of the week to continue with the paving of the pathway from the South project limit at the hospital entrance to Monastery Rd. Intersection. Contractor will start to grade and topsoil the ditches between the South and North entrances to Canadore College and Nipissing University.





# THANK YOU....AMJ CAMPBELL



Chamber on the move!  
Our new location is  
205 Main Street East  
(at the corner of Wyld).  
The new office opens  
Monday, November 2, 2015.



***Special thank you to Rob Jamieson  
our new landlord for the smooth transition!  
Looking forward to serving the  
Membership in our new location.***