



# Chamber news

NORTH BAY & DISTRICT CHAMBER OF COMMERCE

Advocacy ~ Connections ~ Growth ~ Value

## Business After Hours

Mark your calendar!

Thursday,  
September 24, 2015  
Mini-Trade Show  
*hosted by*



4:00 pm - 7:30 pm  
*(registration on page 4 or call the Chamber office at 705-472-8480)*



**Small Business Week**  
**October 19th to 23rd**  
*Mark your calendar for the Evening of Excellence Awards*  
*Thursday, October 22, 2015*

### IN THIS ISSUE

- *Melissa Maltais - YP of the Month*
- *Employer One survey - please take a few moments to participate*
- *Young Leaders on Board program - book by September 30th*
- *Express Entry workshop - September 30th*
- *Small Business Week is October 19 to 23, 2015 (more info still to come)*



## Meet the Candidates in the Federal Election

We invite all members to attend the **Meet the Candidates Event & Debate.**

Mark your calendars for  
**Tuesday, September 29, 2015**  
at the Capitol Centre

You can submit your questions [HERE](#).

Meet the Candidates between 6:00 pm and 6:45 pm one-on-one and then we go LIVE on TV Cogeco at 7:00 pm sharp in the theatre. Members will have the opportunity next week to submit questions for the event in advance that will be a part of the panel questions during the event.

Since we are live, there will be no opportunity for the audience to ask questions from the floor; however, if they are not members that didn't have the opportunity to submit questions in advance through our survey, the audience may submit questions in writing before going live at 7:00 pm. Audience written questions submitted the evening of the event will only be allowed, if time permits near the end of the event and prior to candidates' final remarks on stage.



At left: Michael Geavreau and Neil Russell of North Bay Hydro are thanked by Vice President Brad Gavan (centre) for their presentation at the September board meeting. Michael and Neil spoke about the conservation programs that are offered to businesses through North Bay Hydro. Whether it is a lighting retro-fit or just an audit of what your business can do to conserve energy and potentially decrease your hydro usage, North Bay Hydro have staff and programs to assist businesses. [CLICK HERE](#) for programs.

Share your employment opportunities with us....just one more way to find potential employees. Visit our new Facebook page: <https://www.facebook.com/pages/North-Bay-and-District-Ontario-Jobs/>



## 2015 Board of Directors

### Executive:

President Jake Lacourse  
Vice President Paul Daigle  
Vice President Steve Dreany  
Vice President Brad Gavan  
Past President John Strang  
Treasurer Charles Elliott  
Executive Director Patti Carr

### Directors:

Tanya Bédard  
Gisele Cousineau  
Elizabeth Evans  
Anna Iati  
Lucie Laperrière  
Chris Minor  
Sharon Mosley-Williams  
Trish Pecore  
Natasha Penn  
Susan Ray  
Kyle Selle  
Irene Smit  
Mandy Strang  
Crystal Thompson

### Staff:

Sue Adams, Executive Assistant  
Kimberley Lyon, Museum  
Director  
Carol Porter, Get Trained  
Workers - Nipissing Coordinator  
Chelsey Tremblay, Office  
Assistant

### North Bay & District Chamber of Commerce

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North Bay, ON P1B 9V6  
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Website: www.northbaychamber.com

### CHAMBER NEWS

is a publication of the North Bay and District Chamber of Commerce. Advertisements and the views expressed herein are not necessarily endorsed by the Chamber, its Board of Directors, staff or its membership.



**NORTH BAY  
GRANITE CLUB**  
CANADIAN MIXED CURLING CHAMPIONSHIP 2015

Jet Ice Curling Layout

full house

## Exciting new advertising opportunities at the North Bay Granite Club - with 12 foot Full House in ice logos.

You will get excellent advertising for all leagues in the regular play membership, as well as OFSSA championships and other bonspiels throughout the year. The Granite Club will also be hosting the **Northern Ontario Men's Provincials** this year which includes the 2014 Olympic Gold Medalist, Team Brad Jacobs.

For these unique advertising opportunities, please [click here](#) for pricing and information.

See a

Member first!

Support your

colleagues

in business.



[Send us](#) your upcoming events, so we can post them on the Calendar of Events! To view the calendar, [CLICK HERE!](#)

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## Notes from September's Board Meeting

After a summer break for the board, the September board meeting was a full agenda; however it was noted that the executive and committees continued to meet throughout the summer and provided regular updates to the board.

The Presentations for the meeting included: North Bay Hydro regarding conservation programs for businesses and potential funding to ensure their businesses were energy efficient. The Labour Market Group provided results from their first Employer One survey which many Chamber members participated in and also announcing the second Employer One survey that was out for employers to complete. The data is imperative for understanding labour market trends for the future. (see the photo below for the link to complete the survey now). Finally, the North Bay Military Resource Centre presented the employability of their military spouses and sometimes lost opportunities by employers to recognize that many have high education regardless of the number of employers they may have had in the past. Due to their family postings and continual relocations, sometimes employers see the number of past employment as a downfall; but in fact many have longer postings at CFB North Bay well past 2 to 3 years and these

employees are educated, reliable and dedicated to being a part of the community.

President Jake Lacourse noted a number of upcoming events. Most notably the impending move of the Chamber office. The board and staff are excited for this opportunity with all the changes and refocusing our efforts to be advocates for the membership and enhancing value for the members. President Lacourse noted that the board size will be changing soon and as such the nomination process for the new board will begin soon. The nomination committee this year was ratified to include: Executive Director Patti Carr, current Director Chris Minor (who will be retiring from the board after this year), and Past Director Brian Winkworth. Normal process usually sees the Executive as the nominating committee; however with this change of board size, it requires all current board members to step back and run again for a position with the new board, as such the executive did not feel comfortable being named as the nominating committee this year. For those in the membership interested in running for the new board, please note that all "voting members" will be notified this Friday of the nomination process. Reminders will be sent until the nominations close on Friday, October 2nd, 2015. The list of quali-

fied nominees to be presented to the board on Wednesday, October 7th (our regular board meeting will be held a day earlier that month so as not to conflict with Space Week events) to be ratified.

Yes the Chamber is moving! Our new schedule is to operate the current location until the end of October 2015, with a soft opening of our new office at 205 Main Street East in Downtown North Bay on Monday, November 2nd. We will plan a grand opening for the membership to attend, later in November.

October is jam-packed with events such as World Space Week events - October 8 to 10, 2015; Rogers Hometown Hockey - October 15 to 18, 2015; the Federal Election on October 19, 2015; the annual NBRHCF Walk Run is on Sunday, October 18, 2015; and the annual Small Business Week events culminating this year in the finale on Thursday, October 22, 2015 with the Evening of Excellence Awards. Not only are these special events planned but OHL North Bay Battalion start their regular season schedule. More details on the Small Business Week events will be presented at next Thursday's Business After Hours Mini-Trade Show at the Davedi Club - September 24th.



*Above: President Jake Lacourse thanks board member Maureen Kennedy of the North Bay Military Family Resources Centre, along with the Executive Director Tessa Clermont and Employment Specialist Donat Roussy who attended the September board meeting to outline their role in assisting Military spouses find meaningful employment while stationed at CFB North Bay. While some show a variety of work experience due to their several postings with their spouse, many are highly educated and would love the opportunity to work in the community during their posting sometimes only 3 years; but in many circumstances postings are extended for much longer which makes them prime candidates for qualified long-term employees.*

*Below: Vice President Paul Daigle thanks Executive Director Stacie Fiddler and Sam Dirksen, Project Coordinator for the Employer One survey of the Labour Market Group were on hand at the September board meeting to provide the results of the Employer One survey last year. They are mandated to continue the survey but explained it has been condensed and much more user friendly to employers. We hope you will take the survey to assist in the labour market research for our region. [CLICK HERE](#) to do the survey now!*





NORTH BAY & DISTRICT  
Chamber of Commerce

# Mini Trade Show

## Business After Hours

Thursday, September 24th, 2015

Hosted by:

**The Davedi Club - 313 Airport Road**

**Booth Setup: 3:00 pm Trade Show: 4:00 pm - 7:30pm**

**BOOTH COST: \$125 plus HST**

**Limited Space Available**

Our regular Small Business Week **Mini-Trade Show** has been moved to September. This is your opportunity to showcase your products and services to other Chamber Members. We invite the public and business community to The Davedi Club, for an evening of networking, member displays, food and drink!

Booth Registration:

Company Name: \_\_\_\_\_

Contact: \_\_\_\_\_ Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Please Invoice:

Payment Enclosed by Cheque:

Visa # \_\_\_\_\_ Exp: \_\_\_\_\_

M/C # \_\_\_\_\_ Exp: \_\_\_\_\_

Card Holder's Signature: \_\_\_\_\_

Do you require Electrical ? Yes  No

Do you require a Table? Yes  No

**WE HOPE YOU WILL JOIN US FOR SMALL BUSINESS WEEK  
OCTOBER 19TH TO 23RD. MARK YOUR CALENDAR & WATCH FOR YOUR  
SMALL BUSINESS WEEK BROCHURE FOR A LIST OF EVENTS**

# Small Business Tradeshow

Hosted by Staples in partnership with The Business Centre



Come to Staples on September 18 to learn more about small businesses in the community.

Numerous local businesses will be showcasing their products and services throughout the store.

Friday September 18, 2015  
12:00pm-5:00pm  
1899 Algonquin Ave. North Bay

For more information call 705-474-0400 ext. 2443 or hannah.conroy@cityofnorthbay.ca

Don't miss out on this great networking opportunity!



## NOTICE OF FUTURE CONSTRUCTION

### Lakeshore Drive Overpass Deck Replacement and Rehabilitation

The City is currently in the preliminary design stages for the deck replacement and rehabilitation needs of the Lakeshore Drive Overpass. The detailed design is scheduled to be completed by the end of February 2016 which should permit construction to begin by May 2016.

The scope of work anticipated at this time generally includes removal and reconstruction of the bridge deck, sidewalks, parapet walls, and other miscellaneous works. Additional works may be required upon the results of our engineering consultant's structural evaluation. The bridge will be reconstructed to same configuration (4 lanes of traffic, median and sidewalk on both sides of the roadway).

The construction of the bridge will be staged in order to maintain access for both vehicular and pedestrian traffic from downtown to West Ferris. Two lanes of traffic will be maintained across the bridge during construction, therefore there will be delays and changes in traffic movement during construction. Access to local businesses and residences will be maintained.

Given that we are in the preliminary stages of the design and cannot confirm the final scope of work required at this time, the City is unsure exactly how much time will be required to complete this project. We are however aiming for works to be completed in late fall of 2016 given our consultant's past experiences on similar projects. Where feasible, design alternatives that will help accelerate construction will be discussed. The City will have a much more accurate time frame once the contract has been awarded given that contractors will have different means and methods to do the work which will determine the amount of time required to complete this project. The City will continue to communicate with the community as more information is available.

Thank you,

Reid Porter, P.Eng.  
Infrastructure Engineer

## The Employer Engagement Workshop Series for a Diverse Workforce presents:

# Express Entry Workshop Tailored for Northern Employers

## Wednesday, September 30th

Best Western Hotel & Conference Centre

**Breakfast 7:30 a.m.**

**Presentation 8:00 a.m.**

**Q & A 9:00 a.m.**

Canada has changed its economic immigration system to provide more recruitment possibilities for employers and more opportunities for prospective skilled immigrants.

Join us to learn the basics of the new Express Entry system and how it impacts employers in Northern Ontario.

Next session: Oct. 20th

Register by Sept. 28 with Kait Morris at  
kaitmorris@nbdmc.ca | 705-495-8931



Presenter:

**Ann Welsh**

Regulated Canadian Immigration Consultant



## CHAMBER CORNER

# ADVERTISING

The NORTH BAY CHAMBER OF COMMERCE in partnership with the NORTH BAY NIPISSING NEWS is starting a monthly chamber page October 1, 2015.

If you would like to support this page please reach out to Jennifer Thompson at 705-472-6993 or [jthompson@metrolandnorthmedia.com](mailto:jthompson@metrolandnorthmedia.com)

AD PRICES STARTING AT  
**\$125.00**  
(5.145" X 2.785")

*Space is limited; Please reserve your space today!*

## LUNCH & LEARN



**Marketing, Design and Selling**  
presented by  
**X-height Graphics**

Information Session Includes:

- Learn how to identify and understand your target market.
- Create a roadmap to get your customers attention.
- Understand the different advertising "vehicles" available

Wednesday, September 30 2015  
12:00 p.m. to 1:00 p.m.

### MARKETING

All Lunch & Learn sessions are held at City Hall.

200 McIntyre Street East, North Bay  
City Hall, 6th floor Boardroom

Please register in advance by contacting The Business Centre:

E: [hannah.conroy@cityofnorthbay.ca](mailto:hannah.conroy@cityofnorthbay.ca)  
T: 705-474-0400 ext.2443

Sessions are "brown bag" style, so please bring your own lunch.



## SMALL BUSINESS WEEK 2015

Tuesday October 20th - 8:30 a.m. to 2:30 p.m.

Clarion Resort Pinewood Park

### The Power of TED\*: The Empowerment Dynamic

Warren Lewis, Organizational Empowerment Consultant



Take your business effectiveness to the next level!

- Transform the dynamics of your business
- Promote cooperation, communication
- Realize positive outcomes for you and your team

Tickets \$25.00 - includes lunch

Please register by October 16th

[hannah.conroy@cityofnorthbay.ca](mailto:hannah.conroy@cityofnorthbay.ca) or 705-474-0400 ext. 2443

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## Community to the core

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Design with community in mind

# A warm welcome to our **NewMembers**

## NF CONTRACTING

Voting Member: Norm Fichault Jr

North Bay, ON

Phone: 249-358-9944

\* Asphalt shingles, steel roofing, decks and windows, siding, soffit and fascia

## OPEN MIND EXPRESSIONS

Voting Member: Lilith Moore

Phone: 705-845-5634

Website: [www.openmindexpressions.com](http://www.openmindexpressions.com)

\* Where art and life intersect to inspire a community. OME is an innovator of social change. We are a mobile social enterprise that facilitates introspective art workshops within a wide variety of organizations, gearing the themes specifically to the clientele needs. Completed projects are then presented within the community as a platform for educational awareness and self empowerment.

## SUNWIRE INC.

Voting Member: Alex Levesque

303-850 Barrydowne St.

Sudbury, ON P3A 3T7

Phone: 705-521-6777 ext 210

Fax: 705-479-1456

Website: [www.sunwire.ca](http://www.sunwire.ca)

\* Sunwire is a telecommunications company. We provide business phone solutions from coast to coast.

Phone system, Internet and SIP Trunk (phone lines).

**Advocacy, Connections**  
**Growth & Value**

## United Way supports CPAC and their new strategy with 211

United Way Sudbury and Nipissing Districts staff were excited to join local community members in St. Charles at the official launch of the Community Policing Advisory Committee (CPAC) to introduce the 211, and Crime Stoppers services. These services; a part of the new preventative strategy will cover the municipalities of French River, Markstay-Warren, Killarney and St. Charles.

In partnership with the Noëlville Ontario Provincial Police (OPP), CPAC creates opportunities to utilize preventative strategies and enhance the use of available resources. CPAC works as a consultative process in identifying, prioritizing, and problem solving of community issues and concerns; this is where the collaboration with 211 comes in.

Executive Director Michael Cullen from United Way Sudbury and Nipissing Districts said “We (United Way) are happy to see our work and partnerships expand to the rural areas. We look forward to working with these communities and municipalities of these areas and bringing 211 full force to make sure all caller needs can be met”.

211 is an easy to remember three digit phone and online service that is available 24/7, it is always live, confidential, and is available in over 150 languages. It is an information and referral service that connects people to programs that meet their area of need and help improve their quality of life.

211 and United Way’s partnership kicked off in 2014 with Ciara Deschamps in the Nipissing District and 2015 with Melina Whissell in the Sudbury/Manitoulin District. The 211 movement has hopes to increase service accessibility, where everyone can get the help they deserve; because Together we are possibility.



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North Bay  
Chamber of  
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The Economical brand includes the following property and casualty insurance companies: Economical Mutual Insurance Company, Perth Insurance Company, Waterloo Insurance Company, The Missisquoi Insurance Company, Federation Insurance Company of Canada. Economical Select® is underwritten by Waterloo Insurance Company. Due to government insurance plans, Economical Select does not offer auto insurance in British Columbia, Saskatchewan or Manitoba. Economical Select does not offer insurance in Newfoundland and Labrador, Northwest Territories, Nunavut or Yukon. The agreement between Economical Select and your group sponsor may be terminated in accordance with its terms. Upon such termination, Economical Select will continue to provide the program to existing policyholders until their respective renewal dates. No purchase required. Contest begins April 1, 2015 at 12:01 a.m. ET and closes March 31, 2016 at 11:59 p.m. ET (earlier closing dates for some prizes). Open to Eligible Group members who are legal residents of Canada over the age of majority in their province/territory of residence at entry. Limit 1 entry and 1 grand prize per person. For the Sponsor's privacy policy see: [economicalinsurance.com/privacy](http://economicalinsurance.com/privacy). For full rules visit: [selectsweepstakes.com/rules](http://selectsweepstakes.com/rules). ©2015 Economical Insurance. All rights reserved. All intellectual property, including but not limited to Economical® and related trademarks, names and logos are the property of Economical Mutual Insurance Company and/or its subsidiaries and/or affiliates and are registered and/or used in Canada.

Shop Local!  
Support your  
colleagues in  
business.

Send us your upcoming events, so we can post them on the Calendar of Events!



To view the calendar, [CLICK HERE!](#)



**Your portable restroom specialist.**  
So clean you can eat off it.

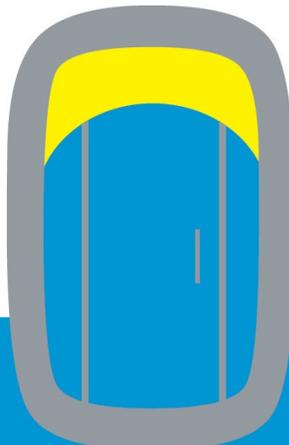
Beautiful Wedding Units  
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Develop your professional skills.  
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Make it happen with **Young Leaders on Board.**

Become a board member of a non-profit organization. We'll train you and match you to the board of a community group. You'll network with local business people, civic leaders and volunteers; gain skills that will improve your resume and set you apart from the competition; and help to shape the future of your community.

As a Young Leader on Board, you must:

- be 20 to 35 years of age
- attend on line training sessions
- attend orientation training on November 7
- participate in one 2-3 hour board meeting each month for your assigned non-profit organization

**Young Leaders on Board is a great way to better yourself and make a difference in our community.**

Applications are accepted on a first come, first served basis.

**Deadline:**  
September 30, 2015

**CONTACT:**  
Linda Dupuis  
Community Initiatives Manager  
Tel: 705-223-3330 ext. 222 (NIP)  
programs@unitedwaynipissing.com  
Tel: 705-560-3330 ext. 222 (SUD)  
programs@unitedwaysudbury.com

**Contact us today to ensure your spot!**

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[www.unitedwaysudbury.com](http://www.unitedwaysudbury.com)



## Canada-Ontario Job Grant

Financial support to employers who wish to purchase training for their workforce

- Provides up to \$10,000 in government support per person for training costs.
- Available to small, medium and large businesses with a plan to deliver short term training to existing and new employees.
- Requires employer to contribute one-third of the total costs with additional flexibility for small businesses.
- Requires training to be delivered by an eligible third party trainer



For further information or to access the online application please go to:

[www.tcu.gov.on.ca](http://www.tcu.gov.on.ca)

or call:

Yes Employment Services at 705-476-3234

[www.yesnorthbay.com](http://www.yesnorthbay.com)

Funding provided by the Government of Canada through the Canada Job Grant Programs delivered by the Government of Ontario



# Shop Local

# Focus On...

# The Young Professionals

Check out our Young Professional of the month, **Melissa Maltais!**



Melissa is a graduate of Georgian College's Business Administration program. Upon graduating as a mature student in 2008 she traveled across Canada and back to gain valuable work experience. When she relocated to North Bay she quickly recognized the uniqueness of the community and was thrilled to see such a vibrant and active network of small businesses.

With a lifelong dream of owning her own business she instantly knew that she wanted to support the growth and development of small businesses in our community. With 15 years of extensive administrative, sales, marketing and event planning experience her services will prove to be beneficial to businesses large and small. As an Independent Administrative Assistant she is available for one-time as needed projects or long-term contract work. Melissa can work remotely from her own office or come to you!

In her free time she enjoys home décor projects, painting, refinishing furniture, baking, cooking and sitting back with a good book and a tasty cocktail!

*If you know of someone deserving to be recognized as our Young Professional of the Month, please contact Patti by email: [Patricia@northbaychamber.com](mailto:Patricia@northbaychamber.com) or by phone: 705-472-8480.*



## Tourism North Bay

Working in partnership with tourism and hospitality partners and the City of North Bay, the Chamber is pleased to announce the ability for online bookings now on the new website [www.tourismnorthbay.com](http://www.tourismnorthbay.com) Tourism North Bay is working towards four areas of efforts: a tourism officer, marketing & promotions, product development and bid funding. Tourism North Bay will work closely with the provincial tourism association of Northeastern Ontario to promote additional opportunities for operators and partners in the industry. For more information on NeOnt - please visit: <http://www.northeasternontario.com/>



Like Us Now!

### Non-profit Group Seeks a Work Space

**The Nipissing Rock & Mineral Club Inc.** brings people of all ages together to learn about, work with, and enjoy rocks & minerals. The Club is seeking a low-cost space for its meetings, displays, supplies, and lapidary equipment so it can continue to contribute to the vibrancy of North Bay and the well-being of young and old as it has since 1956.

*This venerable Club:*

- is affiliated with the Central Canadian Federation of Mineralogical Societies (CCFMS) which provides insurance coverage, and
  - is eligible for an Ontario Trillium Fund capital stream grant.

If you are community-spirited and would like to discuss the possibilities, please call Richard Page (705-474-6841) or Don Winter (752-3182)

**Shop Local! Support your  
colleagues in business.**

Allstate Insurance Presents

# PINK IN THE RINK

Breast Cancer Awareness Game

North Bay Battalion vs Oshawa Generals

7:00pm — Oct. 15, 2015 doors open @ 6:00pm



Silent auction for Players' autographed **PINK** one-of-a-kind jerseys.

Chuck-a-puck and amazing prizes.

A limited number of Pink In the Rink T-shirts will be available.

**PURCHASE YOURS NOW** by stopping by the Canadian Cancer Society office

147 McIntyre St. West

Debbie Marson 705-472-9072 x3737

[dmarson@ontario.cancer.ca](mailto:dmarson@ontario.cancer.ca)

Thank you to our community partners for their support



Presenting...

# GENESIS@204 CHARITY DINNER

Guest Speaker:

Andrew Morrison - The Escape Movement

\$60 per plate

Steak dinner

Special requests available for dietary restrictions

\$40 charitable donation receipt



02 OCTOBER 2015 | 6PM COCKTAILS - 7PM DINNER | CHURCHILLS

QUESTIONS? CONTACT [SARAH@GENESISAT204.COM](mailto:SARAH@GENESISAT204.COM)

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### Rock your End-of-Year Celebration with Music Icons in Muskoka

Got the lucky job of organizing this year's corporate party? Well, this year, you're in luck! Choose one of Deerhurst Resort's holiday concert parties and sit back and wait for the accolades to flow your way. Who are we kidding? There'll be no sitting once these legendary Canadian music icons hit the stage ... everyone will be on the dance floor!

Jim Cuddy - November 28

Gowan - December 5

Alan Frew (from Glass Tiger) - December 12

\$99\*/person includes

- 3-course festive dinner
- Live concert
- DJ and dancing

(See menu here | Printable flyer)

Learn more: [deerhurstresort.com/holiday-parties](http://deerhurstresort.com/holiday-parties)  
Call: Deerhurst Resort Group Sales @1-800-461-6522

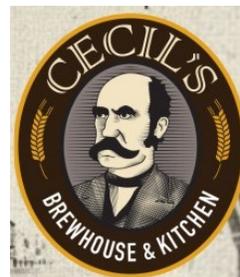
\*Tax and meal gratuity extra. Overnight package is per person based on two people sharing room; resort fee extra. Some conditions apply.



**August 2015** edition of the Labour Market Group's Labour Focus publication

For English [CLICK HERE](#)

En français [CLIQUEZ ICI](#)



# Congratulations

John and staff on the opening of your new on-site brewhouse! Now serving Cecil's brand beer among your other favourites.

at the corner of Main & Wyld

Cheers!

If you haven't checked out the operation, make sure you do - it impressive!

## GROUP INSURANCE PLAN FOR ONTARIO BUSINESSES

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- \* BEST DOCTORS
- \* LIFE INSURANCE
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AND MORE!



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A QUOTE

# GROUP HEALTH INSURANCE PLANS FOR CHAMBER MEMBERS

Chamber members have access to Canada's largest employee benefits plan targeted to small-to-medium sized business.

Introduced over 35 years ago Chambers Plan now provides coverage to over 27,000 firms like yours. Regardless of the size of your organization Chambers Plan can be customized to meet your needs, [Request a quote today](#) and let us show you how we can customize a plan for you.

### Established

Chambers Plan Group Health Insurance has operated continuously for over thirty five years. Your firm's rates will remain stable regardless of claims history. Additionally, Chamber Plan Group Health Insurance is non-cancellable due to any claims experienced by your firm. Your company will never be singled out for a rate increase, ever.

### Local

Your business is unique so your business needs unique coverage. That is why a local Chambers Plan Advisor administers your employee health benefits plan. A [Chamber Plan](#) Advisor is a member of your community. Whether you want to add dental coverage, change or update, or simply ask a question your Advisor is there for you.

### Customizable

Coverage can be tailored to suit your needs. Customize your plan selecting from a wide range of coverage - life, health, dental, disability, critical illness and much more! As well, Chambers Plan members have access to my-benefits<sup>®</sup> an online management tool. This tool allows you to administer your plan anywhere, anytime.

### Comprehensive

Chambers Plan offers traditional coverage such as life, health, dental and disability, critical illness and so much more. No matter the size of your business we have a comprehensive group [health insurance](#) package for you. Enjoy guaranteed renewal coverage and outstanding service through your local advisor.

### Additional Benefits

Every program comes with access to the Best Doctors<sup>®</sup> program, a truly valuable resource. The Best Doctors<sup>®</sup> program helps members get a second opinion and advice from some of the world's leading medical experts in a wide range of medical fields. The Chambers Plan is proud to deliver these services available to every one of your employees. It is just one more example of the value Chambers Plan can provide.

We can find a plan that is right for you! Visit our website today at [www.chamberplan.ca](http://www.chamberplan.ca) to find out why Chambers Plan is Canada's #1 [group health insurance plan](#) for small firms.

North Bay  
Computer  
Doctors

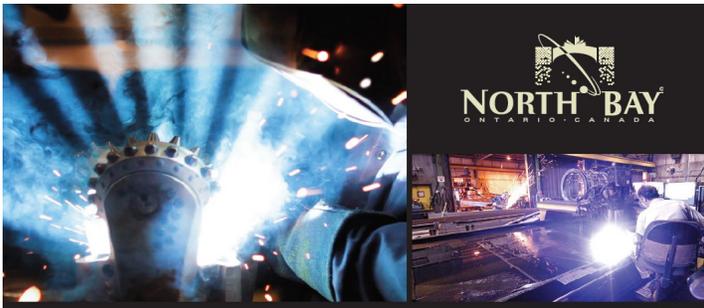
705.845.0714

sheldon@NorthBayComputerDoctors.com

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upcoming  
events

Click [HERE](#) and send us the details and we will add it to the Calendar of Events!



**10 reasons it all works in North Bay**

1. Low operating costs
2. No industrial development charges
3. Highly skilled and readily available workforce
4. Attractive incentive programs
5. Strategically located
6. Streamlined development process
7. Longest runway in northern Ontario - 10,000 feet
8. Industry led post-secondary research and training
9. Advanced infrastructure and telecommunication
10. Activities and amenities to support a balanced lifestyle



Connect with us today to learn how Invest North Bay can assist your business

✉ investin@northbay.ca

☎ 705-474-0400 ext. 2417

🌐 investinnorthbay.ca

🐦 @InvestNorthBay

📘 Invest in North Bay



**Open to Aboriginal Youth: Ages 17 to 29**

**Road to Employment and Skills**

**Looking for an advantage?  
Want a flexible Learning Schedule?**

Free training and employment readiness skills.  
From industry and workplace experts.

September - December 2015



Funded in partnership with the Nipissing Innovation Fund provided by



**Contact: Judy Manitowabi**  
705.474.7600 ext 5966  
judy.manitowabi@canadorecollege.ca



canadorecollege.ca/FPC

**EMPLOYERS**

**Put Yes to work for you!**

We can help you...

- Tap into a pool of qualified candidates.
- Get connected to individuals who are ready to work and learn new skills.
- Receive training incentives for eligible participants.

**Save time and money!**

Free job postings  
On and off-site job fairs  
Prescreening interviews

Yes Employment Services  
705.476.3234

www.yesnorthbay.com

*Services available in both official languages*





**The Labour Market Group**  
Guiding partners to workforce solutions.



Local Labour Market Plan

Workforce Development

Labour Market Information

Phone: 705-474-0812

 The Labour Market Group  
 @labmargroup

[www.thelabourmarketgroup.ca](http://www.thelabourmarketgroup.ca)

**employerone**  
SURVEY



  
The Labour Market Group  
Guiding partners to workforce solutions.

# ARE YOU AN EMPLOYER?

**We need your help!**

Help us understand your workforce needs...You have the missing pieces to our puzzle!



**Complete the survey online at:**  
[www.thelabourmarketgroup.ca](http://www.thelabourmarketgroup.ca)

For more information please contact us at:  
(p) 705-474-0812  
(e) [sam@thelabourmarketgroup.ca](mailto:sam@thelabourmarketgroup.ca)

## Spotlight on Employment....

Doris Smith is new to North Bay, and eager to make some connections in the professional community. She was born and raised in Ontario, and has an undergraduate and a Master's degree in the Biological Sciences from Carleton University in Ottawa. She received her PhD in Fish Physiology from the University of New Brunswick, and has since enjoyed diverse career opportunities in her field. She has experience as a lab manager at the Kidney Research Centre in Ottawa, an AIDS researcher at a biotech start-up in Oklahoma, and has also held research positions at three different universities, including Carleton University and the University of Oklahoma, where she completed her post-doctoral research.

As a PhD scientist with over 20 years of experience as an academic, researcher and instructor in both Canada and the United States, Doris has taught university courses in anatomy and physiology, microbiology and molecular biology. As a sessional lecturer, she has the versatility of skills to explain scientific concepts to audiences ranging from her classes, of either 15 – 500 students, or at conferences in the scientific field.

Having the opportunity to live and work in different areas as result of her husband's career path, Doris has adapted to a variety of working environments and has been privileged to work in a variety of professional industries internationally. With such positive employment experiences in her past, she is hopeful to embark on a new opportunity in her new community.

Doris can be contacted by phone at 705.358.2419 or email: [dyssmith140@gmail.com](mailto:dyssmith140@gmail.com)



*The Davedi Club*  
**Grape Stomping Festival**  
Friday Oct. 16th, 2015

**Evening Agenda**  
Cocktails 5:30 - 6:30pm  
Buffet Dinner 6:30pm  
Vendemmia Parade  
Dance 9pm  
With DJ Johnny

**\$30 Tax Included**



**TOP BANNER: 600 X 115px**

**\$150 / year**

# Website Advertising

## Special Offer for Chamber Members

### WHAT WILL A WEBSITE AD DO FOR YOU?

#### Helps you with your *marketing*:

- The website ads feature a private tracking area that will allow your company access to information on the number of times the website advertisement was viewed, and how many times it was clicked on.

#### Helps you with your *sales*:

- The banner ad can be linked to the company's own web site if desired, helping to increase your sales.

#### Helps you with your *image*:

- The professional creative team will assist you in creating your ad, for an additional charge.

For more information contact the  
North Bay & District  
Chamber of Commerce

1375 Seymour Street  
North Bay, ON PIB 9V6

Phone: 705-472-8480

Fax: 705-472-8027

Email:

[nbcc@northbaychamber.com](mailto:nbcc@northbaychamber.com)

**SIDE BANNER:  
225 X 450px**

**\$140 / year**

**BOTTOM AD:  
225 X 225px**

**\$100 / year**

**Order your banner ad now!**

Company	
Contact Name	
Address	
Phone	
Fax	
Email	

**Fill out this form and fax it to the North Bay & District Chamber of Commerce.**



NORTH BAY & DISTRICT  
Chamber of Commerce

Looking for ways to promote your business or event,  
in an inexpensive way?

Try placing an insert in our monthly newsletter, or weekly  
e-news, sent out to all Chamber members & employees!

# Newsletter Advertising

## Affordable Offers for Chamber Members

### Price List for Newsletter Inserts

Ad Size (height x width)	Price for Members	Price for Non-Members
2 pages (2@ 10" x 7 3/4")	\$150.00 + HST	\$300.00 + HST
1 page (10" x 7 3/4")	\$100.00 + HST	\$200.00 + HST
1/2 page (4 7/8" x 7 3/4" OR 10" x 3 3/4")	\$50.00 + HST	\$100.00 + HST
1/4 page (4 7/8" x 3 3/4")	\$30.00 + HST	N/A
Business Card (2" x 3 1/2")	\$20.00 + HST	N/A

**Deadline for advertising: 2nd Thursday of each month**

### Price List for Weekly E-News Inserts

(Limited space is available)

Ad Size (height x width)	Price for Members
1/2 page (4 7/8" x 7 3/4" OR 10" x 3 3/4")	\$50.00 + HST
1/4 page (4 7/8" x 3 3/4")	\$30.00 + HST
Business Card (2" x 3 1/2")	\$20.00 + HST

**Deadline for advertising: Monday of each week\***

\*Excludes third week of each month, when newsletter is published

**New members get 50% off  
their 1st newsletter insert!**  
(within 6 months of joining date)

**Discounts apply for  
multiple insertions**

**Limited space is available in  
Weekly E-News**

#### Preferred formats:

High quality pdf;

jpeg; tiff; gif; png;

Word or Publisher documents  
accepted as well.

**For more information, or to reserve  
your space in our next Newsletter or  
Weekly E-News, contact the**

**North Bay & District  
Chamber of Commerce**

705-472-8480

[membership@northbaychamber.com](mailto:membership@northbaychamber.com)